

CORRESPONDENT BANKING SERVICES



LOCAL STRENGTH WITH GLOBAL REACH

We are a leading provider of global transaction banking services. As an international bank, we provide seamless integration of products and services around the globe.

Business banking services include:

- Correspondent banking
- Accounts and investment solutions
- Electronic banking
- Commercial cards
- Trade finance
- Foreign exchange



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Scotiabank Mexico

OUR BANK

Grupo Financiero Scotiabank Inverlat is a member of Scotiabank Group, a global financial services company, whose headquarters are in Toronto, Canada. Scotiabank is one of the leading financial institutions in North America and it is Canada's most international bank. It offers financial products and services to individuals, small and medium businesses, enterprises and to the government sector.

With 671 branches (624 and 47 Bank Private Banking and Wealth) and 1,468 ATMs nationwide, Grupo Financiero Scotiabank Inverlat, offers a wide range of financial products and services, which include traditional banking, foreign exchange and markets to individuals, commercial and corporate clients.

Scotiabank Inverlat S.A. was established in 1934 under the name of Banco Comercial Mexicano and in 1993 it became a part of Grupo Financiero Inverlat, the seventh largest bank in Mexico.

In 1996, the Bank of Nova Scotia (Scotiabank) acquired a 10% interest in the company and was awarded a management contract by the Mexican government. In November 2000, Scotiabank took control of Grupo Financiero Inverlat when it increased its ownership to 55%. In April 2003, it acquired an additional 36% and in March 2004, acquired yet another 6% of the shares, bringing its total ownership stake to 97%.

Scotiabank Inverlat offers a full range of financial services through its retail, commercial, and corporate banking groups. Scotiabank Inverlat's domestic retail banking network consists of branches with automated banking systems, offering current and savings accounts, call and term deposits, foreign exchange, ATMs, safety deposit boxes and telephone banking.

It also offers corporate services extending from multinationals to small businesses, including mid term loans, cash management services, trade finance products, Visa/MasterCard merchant services, real estate banking, trust services and business banking.

GLOBAL TRANSACTION BANKING MEXICO

In 2006, Scotiabank Mexico launched a new business unit – Global Transaction Banking (GTB) – which offers global Correspondent Banking solutions to financial institutions, Cash Management and Trade Finance services with a regional focus to both national and multinational companies. Our team of global Relationship Managers and product specialists provides our correspondent banking relationships with expert, innovative and customized solutions for payments, collections, clearing and trade services.

INTERNATIONAL FINANCIAL INSTITUTIONS

Scotiabank Mexico's International Financial Institutions unit is part of Global Transaction Banking (GTB) which offers a full range of specialized international trade and correspondent banking services backed by international teams with regional capabilities where your clients do business.

For more information, see your Scotiabank Relationship Manager, e-mail us at corrbkg@scotiabank.com, or visit www.gtb.scotiabank.com

CORRESPONDENT BANKING SERVICES



DOMESTIC DEBT RATINGS

	Moody's Investors	Standard & Poor's Service	Fitch Ratings
Long Term	Aaa.mx	mxAAA	AAA(mex)
Short Term	MX-1	mxA-1+	F1+(mex)
Outlook	Stable	Stable	Stable

2011 ANNUAL REPORT

- Total Assets MXP \$177,655
- Total Loans MXP \$111,415
- Total Deposits MXP \$123,073
- Net income MXP 3,142
- Capital MXP 29,663
- Capital Index 15.70%
- ROE 11%

Figures in MXN Millions

CALL CENTER

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*If English assistance is required,
please ask immediately.*

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CORRESPONDENT BANKING PRODUCTS & SERVICES

VOSTRO accounts

- MXN and USD accounts for correspondent banks.
- Continuous Linked Settlement Clearing (CLS).

Cash Letter Service

Referral services for correspondent banks

- Checking accounts in Mexican Pesos (MXP) and U.S. Dollars (USD) for resident and non-resident companies.
- Scotiabank's Internet Banking service, Scotia en Linea (SEL), is available in English and Spanish.
- International banking solutions MT101 and MT940.
- Financing solutions such as credit, foreign exchange and investment options.

Collections

- Clean and documentary.

Export Letters of Credit, Guarantees and Standbys

Remittance payment services

- ScotiaCard® Mi Pago.
- Mi Pago en Sucursal.

CONTACTS

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