

# Scotia Wealth Pools

## Scotia Wealth U.S. Value Pool

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### Annual Management Report of Fund Performance

For the year ended December 31, 2023

This annual management report of fund performance contains financial highlights but does not contain the complete annual financial statements of the investment fund. You can get a copy of the annual financial statements at your request, and at no cost, by calling toll-free 1-800-268-9269, by writing to us at 1832 Asset Management L.P., 40 Temperance Street, 16th Floor, Toronto, ON, M5H 0B4 or by visiting our website at [www.scotiafunds.com](http://www.scotiafunds.com) or SEDAR+ at [www.sedarplus.com](http://www.sedarplus.com).

Securityholders may also contact us using one of these methods to request a copy of the investment fund's interim financial statements, proxy voting policies and procedures, proxy voting disclosure record or quarterly portfolio disclosure.

1832 Asset Management L.P. is the manager (the "Manager") of the fund. In this document, "we", "us", "our" and the "Manager" refer to 1832 Asset Management L.P. and the "Fund" refers to Scotia Wealth U.S. Value Pool.

The term "net asset value" or "net asset value per unit" in this document refers to the net asset value determined in accordance with Part 14 of National Instrument 81-106 – Investment Fund Continuous Disclosure ("National Instrument 81-106"); while the term "net assets" or "net assets per unit" refers to total equity or net assets attributable to unitholders of the Fund as determined in accordance with IFRS Accounting Standards.

#### Caution Regarding Forward-Looking Statements

*Certain portions of this report, including, but not limited to, "Recent Developments", may contain forward-looking statements about the Fund and the underlying funds, as applicable, including statements with respect to strategies, risks, expected performance events and conditions. Forward-looking statements include statements that are predictive in nature, that depend upon or refer to future events or conditions, or that include words such as "expects", "anticipates", "intends", "plans", "believes", "estimates", "projects" and similar forward-looking expressions or negative versions thereof.*

*In addition, any statement that may be made concerning future performance, strategies or prospects and possible future action by the Fund is also a forward-looking statement. Forward-looking statements are based on current expectations and projections about future general economic, political and relevant market factors, such as interest rates, foreign exchange rates, equity and capital markets, and the general business environment, in each case assuming no changes to applicable tax or other laws or government regulation. Expectations and projections about future events are inherently subject to, among other things, risks and uncertainties, some of which may be unforeseeable. Accordingly, current assumptions concerning future economic and other factors may prove to be incorrect at a future date.*

*Forward-looking statements are not guarantees of future performance and actual results or events could differ materially from those expressed or implied in any forward-looking statements made by the Fund. Any number of important factors could contribute to these digressions, including, but not limited to, general economic, political and market factors in North America and internationally, such as interest and foreign exchange rates, global equity and capital markets, business competition, technological change, changes in government relations, unexpected judicial or regulatory proceedings and catastrophic events. We stress that the above mentioned list of important factors is not exhaustive. Some of these risks, uncertainties and other factors are described in the Fund's simplified prospectus, under the heading "Risk Factors".*

*We encourage you to consider these and other factors carefully before making any investment decisions. Forward-looking statements should not be unduly relied upon. Further, you should be aware of the fact that the Fund has no specific intention of updating any forward-looking statements whether as a result of new information, future events or otherwise, prior to the release of the next management report of fund performance, and that the forward-looking statements speak only to the date of this management report of fund performance.*

#### Investment Objective and Strategies

The Fund's investment objective is to achieve superior long-term returns through capital growth by investing primarily in stocks of large capitalization U.S. corporations.

The Fund uses a value-oriented investment style to achieve its investment objectives.

The Fund's investments may also include:

- investing up to 15% of its assets in cash and cash equivalents
- investing up to 10% of its assets in non-U.S. securities.

The Fund can invest up to 100% of its assets in foreign securities.

#### Risk

The risks associated with investing in the Fund are as described in the simplified prospectus. There were no material changes to the Fund over its last completed financial year that affected the overall level of risk of the Fund.

#### Results of Operations

For the year ended at December 31, 2023 (the "period"), the Pinnacle Series units of the Fund generated a total return of 0.4%. Fund returns are reported net of all management fees and expenses for all series, unlike the returns of the Fund's benchmark,

which is based on the performance of an index that does not pay fees or incur expenses. Returns for other series of the Fund will be similar to Pinnacle Series with any difference in performance being primarily due to different management fees, operating expenses and other expenses that are applicable to that particular series. Please see the “Past Performance” section for the performance of the Fund’s other series.

The Fund’s broad-based benchmark, the S&P 500 Index (C\$) returned 23.6% during the same period. In accordance with National Instrument 81-106, we have included a comparison to this broad-based index to help you understand the Fund’s performance relative to the general performance of the market, but caution that the Fund’s mandate may be significantly different from the index shown.

The Fund’s relevant benchmark, the Russell 1000 Value Index (C\$) returned 9.1% during the same period. We have included this comparison, which more closely reflects the market sectors and/or asset classes in which the Fund invests, to provide a more useful comparative to the performance of the Fund.

Early in the period, the Information Technology sector led the U.S. equity market higher as a result of optimism about the future of artificial intelligence. This marked the beginning of a narrowly led market rebound in spite of rising interest rates. While market breadth began to expand later in the period, overall performance remained concentrated in a handful of stocks, with mega-capitalization stocks outperforming. The five largest stocks in each of the Information Technology, Communication Services and Consumer Discretionary sectors contributed 74%, 97% and 79% of their sector returns, respectively. In particular, the seven most dominant Information Technology stocks (Apple Inc., Microsoft Corp., NVIDIA Corp., Alphabet Inc., Amazon.com Inc., Meta Platforms Inc. and Tesla Inc.) dominated market performance. The consensus entering 2023 was that the long-expected U.S. recession would finally occur, but this failed to materialize.

The Fund underperformed the relevant benchmark as a result of its underweight exposure to the Communication Services sector and overweight allocations to the Consumer Staples and Health Care sectors.

Stock selection in the Consumer Staples and Communication Services sectors also detracted from performance. Top individual detractors included Dollar General Corp. and Conagra Brands Inc. Dollar General struggled with supply-chain bottlenecks as a result of its outsized growth during the pandemic. These issues were exacerbated by strategic and operating decisions made by newly installed management. The normalization in volume trends following the substantial inflation-driven pricing of the past two years has been slow to benefit Conagra Brands. Some of this could be the result of private-label supply chains taking longer than their branded peers to normalize, along with other factors (e.g., more homemade meals, less focus on convenience, more meals for many, fewer meals for one).

Stock selection in the Health Care sector contributed to the Fund’s performance. The Fund’s underweight exposure to the Energy sector and lack of exposure to Utilities also contributed

to performance. Top individual contributors included W.W. Grainger Inc. and Microchip Technology Inc. W.W. Grainger’s internal rate of return remained favourable as a result of the upward trajectory of its earnings. In addition, the company appears well positioned for continued profitable market share gains in its core large-customer segment and margin improvement in its endless assortment online business, Zoro. W.W. Grainger’s balance sheet remains robust and the company is committed to growing dividends. Microchip Technology continued to return increasing amounts of free cash flow to shareholders, funded by improving profitability. The company is expected to attain a 50% dividend payout by March 2025.

During the period, Service Corp. International and Abbott Laboratories were added to the Fund. Service Corp. is the largest company in the highly fragmented U.S. – Canada deathcare segment (approximately 10 times the size of the second-largest company) and is a skilled acquirer, developer and operator of funeral homes, crematoriums and cemeteries. Its business model exhibits relative stability and limited disruption risk. As such, we believe the company should provide stable and predictable revenue, earnings and cash flow growth. Abbott Laboratories appears well positioned to deliver solid revenue growth over the next couple of years in its base business. The company has a well-balanced business model that does not rely on the success of one or two products, a proven management team and a robust balance sheet and cash flows.

In addition, eight holdings were increased based on their favourable risk/reward profiles, including UnitedHealth Group Inc., Nike Inc. and Medtronic PLC.

The Fund’s positions in Baxter International Inc. and The J.M. Smucker Co. were eliminated. Baxter International’s earnings growth has been impeded by cost inflation and execution challenges. As a result of multi-year contracts, the company has less flexibility to pass on higher input costs quickly compared to most of its peers. While the company met or exceeded earnings guidance in 2023, its balance sheet is less than optimal despite divesting its non-core contract manufacturing business and using the proceeds for debt repayment. The holding was sold in favour of adding to other Health Care holdings with better risk/rewards profiles. J.M. Smucker was exited in response to concerns about its purchase of Hostess Brands Inc.

Holdings in W.W. Grainger, Cencora Inc. and Marsh & McLennan Cos. Inc. were trimmed based on valuations.

The Fund’s net asset value decreased to \$184.5 million at December 31, 2023, from \$199.8 million at December 31, 2022. This change was composed of net redemptions of \$15.9 million, cash distributions of \$19,677 and investment performance of \$0.6 million. The investment performance of the Fund includes income and expenses which vary year over year. The Fund’s income and expenses changed compared to the previous year mainly as a result of fluctuations in average net assets, portfolio activity and changes in the Fund’s income earning investments.

Certain series of the Fund, as applicable, may make distributions at a rate determined by the Manager from time to time. If the aggregate amount of distributions in such series exceeds the

portion of net income and net realized capital gains allocated to such series, the excess will constitute a return of capital. The Manager does not believe that the return of capital distributions made by such series of the Fund have a meaningful impact on the Fund's ability to implement its investment strategy or to fulfill its investment objective.

## Recent Developments

### *Risk Rating change*

Effective May 31, 2023, the risk rating of the Fund has been changed from Low to Medium to Medium. This change is in accordance with the Risk Classification Methodology mandated by the Canadian Securities Administrators. There are no changes to the investment objective or strategies of the Fund associated with the new risk rating.

## Related Party Transactions

The Manager is a wholly owned subsidiary of The Bank of Nova Scotia ("Scotiabank"). Scotiabank also owns, directly or indirectly, 100% of Scotia Securities Inc., a mutual fund dealer, and Scotia Capital Inc. (which includes ScotiaMcLeod and Scotia iTRADE), an investment dealer.

The Manager, on behalf of the Fund, may enter into transactions or arrangements with other members of Scotiabank or certain other companies that are related or connected to the Manager (each a "related party"). All transactions between the Fund and the related parties are in the normal course of business and are carried out at arm's length terms.

The purpose of this section is to provide a brief description of any transaction involving the Fund and a related party.

### *Management Fees*

The Manager is responsible for the day-to-day management and operations of the Fund. Certain series of the Fund pay the Manager a management fee for its services as described in the "Management Fee" section later in this document. The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly.

### *Fixed Administration Fees and Fund Costs*

The Manager pays the operating expenses of the Fund, other than Fund Costs, in exchange for the payment by the Fund of a fixed rate administration fee (the "Fixed Administration Fee") to the Manager with respect to each series of the Fund. The expenses charged to the Fund in respect of the Fixed Administration Fee are disclosed in the Fund's financial statements. The Fixed Administration Fee is equal to a specified percentage of the net asset value of a series, calculated and paid in the same manner as the management fees for the Fund. Further details about the Fixed Administration Fee can be found in the Fund's most recent simplified prospectus.

In addition, each series of the Fund is responsible for its proportionate share of certain operating expenses ("Fund Costs").

Further details about Fund Costs can be found in the Fund's most recent simplified prospectus.

The Manager, at its sole discretion, may waive or absorb a portion of a series' expenses. These waivers or absorptions may be terminated at any time without notice.

### *Other Fees*

The Manager, or its affiliates, may earn fees and spreads in connection with various services provided to, or transactions with, the Fund, such as banking, custody, brokerage, foreign exchange or derivatives transactions. The Manager, or its affiliates, may earn a foreign exchange spread when unitholders switch between series of funds denominated in different currencies.

### *Independent Review Committee*

The Manager has established an independent review committee (the "IRC") in accordance with National Instrument 81-107 – Independent Review Committee for Investment Funds ("NI 81-107") with a mandate to review and provide recommendations or approval, as required, on conflict of interest matters referred to it by the Manager on behalf of the Fund. The IRC is responsible for overseeing the Manager's decisions in situations where the Manager is faced with any present or perceived conflicts of interest, all in accordance with NI 81-107.

The IRC may also approve certain mergers between the Fund and other funds, and any change of the auditor of the Fund. Subject to any corporate and securities law requirements, no securityholder approval will be obtained in such circumstances, but you will be sent a written notice at least 60 days before the effective date of any such transaction or change of auditor. In certain circumstances, securityholder approval may be required to approve certain mergers.

The IRC has four members, Stephen J. Griggs (Chair), Steven Donald, Heather A. T. Hunter and Jennifer L. Witterick, each of whom is independent of the Manager.

The IRC prepares and files a report to the securityholders each fiscal year that describes the IRC and its activities for securityholders as well as contains a complete list of the standing instructions. These standing instructions enable the Manager to act in a particular conflict of interest matter on a continuing basis provided the Manager complies with its policies and procedures established to address that conflict of interest matter and reports periodically to the IRC on the matter. This report to the securityholders is available on the Manager's website or, at no cost, by contacting the Manager.

The compensation and other reasonable expenses of the IRC will be paid out of the assets of the Fund as well as out of the assets of the other investment funds for which the IRC may act as the independent review committee. Each member of the IRC receives an annual retainer of \$62,000 (\$77,000 for the Chair), plus expenses for each meeting. The fees and expenses, plus associated legal costs, are allocated among all of the funds managed by the Manager for which the IRC acts as the independent review committee in a manner that is considered by the Manager to be fair and reasonable. The main component of compensation is an

annual retainer fee. Expenses of the IRC may include premiums for insurance coverage, travel expenses and reasonable out-of-pocket expenses.

The Manager, in respect of the Fund, received the following standing instructions from the IRC with respect to related party transactions:

- Paying brokerage commissions and spreads to a related party for effecting security transactions on an agency and principal basis on behalf of the Fund;
- Purchases or sales of securities of an issuer from or to another investment fund managed by the Manager;
- Investments in the securities of issuers for which a related underwriter acted as an underwriter during the distribution of such securities and the 60-day period following the completion of such distribution;
- Executing foreign exchange transactions with a related party on behalf of the Fund;
- Purchases of securities of a related party;
- Entering into over-the-counter derivatives on behalf of the Fund with a related party;

- Outsourcing products and services to related parties which can be charged to the Fund;
- Acquisition of prohibited securities as defined by securities regulations;
- Trading in mortgages with a related party;
- Entering into a designated broker agreement with a related party; and
- Entering into a prime broker agreement with a related party.

The Manager is required to advise the IRC of any breach of a condition of the standing instructions. The standing instructions require, among other things, that the investment decision in respect to a related party transaction: (a) is made by the Manager free from any influence by an entity related to the Manager and without taking into account any consideration to any associate or affiliate of the Manager; (b) represents the business judgment of the Manager uninfluenced by considerations other than the best interests of the Fund; and (c) is made in compliance with the Manager's written policies and procedures. Transactions made by the Manager under the standing instructions are subsequently reviewed by the IRC to monitor compliance.

The Manager, in respect of the Fund, did not rely on IRC standing instructions regarding related party transactions during the period.

## Financial Highlights

The following tables show selected key financial information about each series of the Fund and are intended to help you understand the Fund's financial performance for the periods indicated. The information on the following tables is based on prescribed regulations and as a result, is not expected to add across due to the increase (decrease) in net assets from operations being based on average units outstanding during the period and all other numbers being based on actual units outstanding at the relevant point in time. Footnotes for the tables are found at the end of the Financial Highlights section.

### The Fund's Net Assets per Unit (\$)<sup>(1)</sup>

For the period ended	Net Assets, beginning of period	Increase (decrease) from operations:				Total increase (decrease) from operations <sup>(2)</sup>	Distributions:				Net Assets, end of period <sup>(1)</sup>	
		Total revenue	Total expenses	Realized gains (losses) for the period	Unrealized gains (losses) for the period		From net investment income (excluding dividends)	From dividends	From capital gains	Return of capital distributions <sup>(3)</sup>		
<b>Pinnacle Series</b>												
<b>Dec. 31, 2023</b>	<b>22.58</b>	<b>0.53</b>	<b>(0.12)</b>	<b>0.99</b>	<b>(1.34)</b>	<b>0.06</b>	–	<b>(0.43)</b>	<b>(0.19)</b>	–	<b>(0.62)</b>	<b>22.05</b>
Dec. 31, 2022	22.38	0.47	(0.12)	1.94	(1.65)	0.64	–	(0.44)	(0.27)	–	(0.71)	22.58
Dec. 31, 2021	19.32	0.47	(0.11)	1.06	2.25	3.67	–	(0.34)	(0.19)	–	(0.53)	22.38
Dec. 31, 2020	18.34	0.48	(0.11)	0.58	0.82	1.77	–	(0.33)	–	–	(0.33)	19.32
Dec. 31, 2019	16.08	0.46	(0.11)	0.85	1.63	2.83	–	(0.37)	(0.21)	–	(0.58)	18.34
<b>Series F</b>												
<b>Dec. 31, 2023</b>	<b>22.45</b>	<b>0.53</b>	<b>(0.33)</b>	<b>0.98</b>	<b>(1.30)</b>	<b>(0.12)</b>	–	<b>(0.20)</b>	<b>(0.19)</b>	–	<b>(0.39)</b>	<b>21.92</b>
Dec. 31, 2022	22.26	0.47	(0.33)	1.91	(1.43)	0.62	–	(0.22)	(0.27)	–	(0.49)	22.45
Dec. 31, 2021	19.23	0.46	(0.32)	1.05	2.15	3.34	–	(0.14)	(0.19)	–	(0.33)	22.26
Dec. 31, 2020	18.30	0.47	(0.29)	0.49	0.58	1.25	–	(0.19)	–	–	(0.19)	19.23
Dec. 31, 2019	16.08	0.46	(0.27)	0.85	1.74	2.78	–	(0.22)	(0.21)	–	(0.43)	18.30
<b>Series I</b>												
<b>Dec. 31, 2023</b>	<b>23.31</b>	<b>0.55</b>	<b>(0.08)</b>	<b>1.01</b>	<b>(1.27)</b>	<b>0.21</b>	–	<b>(0.49)</b>	<b>(0.20)</b>	–	<b>(0.69)</b>	<b>22.76</b>
Dec. 31, 2022	23.11	0.49	(0.08)	2.01	(1.72)	0.70	–	(0.50)	(0.28)	–	(0.78)	23.31
Dec. 31, 2021	19.95	0.48	(0.08)	1.07	2.40	3.87	–	(0.40)	(0.20)	–	(0.60)	23.11
Dec. 31, 2020	18.94	0.49	(0.08)	0.56	0.48	1.45	–	(0.37)	–	–	(0.37)	19.95
Dec. 31, 2019	16.60	0.48	(0.07)	0.89	1.71	3.01	–	(0.42)	(0.21)	–	(0.63)	18.94

(1) This information is derived from the Fund's audited annual financial statements. The net assets per unit presented in the financial statements may differ from the net asset value per unit. An explanation of these differences can be found in note 2 of the Fund's financial statements. The net asset value per unit at the end of the period is disclosed in Ratios and Supplemental Data.



- (2) Net assets per unit and distributions per unit are based on the actual number of units outstanding for the relevant series at the relevant time. The increase (decrease) in net assets from operations per unit is based on the weighted average number of units outstanding over the period.  
 (3) Distributions were paid in cash or reinvested in additional units of the Fund.

### Ratios and Supplemental Data

As at	Total net asset value (000's) (\$) <sup>(1)</sup>	Number of units outstanding <sup>(1)</sup>	Management expense ratio ("MER") (%) <sup>(2)</sup>	MER before waivers or absorptions (%) <sup>(2)</sup>	Trading expense ratio ("TER") (%) <sup>(3)</sup>	Portfolio turnover rate (%) <sup>(4)</sup>	Net asset value per unit (\$) <sup>(1)</sup>
<b>Pinnacle Series</b>							
Dec. 31, 2023	170,048	7,713,338	0.23	0.23	0.01	19.29	22.05
Dec. 31, 2022	185,849	8,230,470	0.23	0.23	0.02	17.50	22.58
Dec. 31, 2021	251,827	11,250,082	0.23	0.23	0.02	24.61	22.38
Dec. 31, 2020	205,814	10,652,252	0.23	0.23	0.03	28.37	19.32
Dec. 31, 2019	130,793	7,130,971	0.23	0.23	0.02	15.57	18.34
<b>Series F</b>							
Dec. 31, 2023	1,989	90,739	1.22	1.22	0.01	19.29	21.92
Dec. 31, 2022	2,008	89,456	1.21	1.21	0.02	17.50	22.45
Dec. 31, 2021	2,047	91,968	1.20	1.20	0.02	24.61	22.26
Dec. 31, 2020	1,561	81,183	1.20	1.20	0.03	28.37	19.23
Dec. 31, 2019	1,094	59,754	1.19	1.19	0.02	15.57	18.30
<b>Series I</b>							
Dec. 31, 2023	12,438	546,514	0.03	0.03	0.01	19.29	22.76
Dec. 31, 2022	11,940	512,204	0.03	0.03	0.02	17.50	23.31
Dec. 31, 2021	15,424	667,368	0.03	0.03	0.02	24.61	23.11
Dec. 31, 2020	8,929	447,497	0.03	0.03	0.03	28.37	19.95
Dec. 31, 2019	6,134	323,955	0.03	0.03	0.02	15.57	18.94

- (1) This information is provided as at the period end of the years shown.  
 (2) The management expense ratio is based on the total expenses (including sales tax, and excluding commissions and other portfolio transaction costs) of each series of the Fund and a proportional share of underlying funds' expenses (mutual funds, ETFs and closed-end funds), where applicable, for the stated period and is expressed as an annualized percentage of daily average net asset value during the period.  
 (3) The trading expense ratio represents total commissions and other portfolio transaction costs, short borrowing costs and interest on leverage of the Fund and the underlying funds, where applicable, expressed as an annualized percentage of daily average net asset value of the Fund during the period.  
 (4) The Fund's portfolio turnover rate indicates how actively the Fund's portfolio advisor manages its portfolio investments. A portfolio turnover rate of 100% is equivalent to the Fund buying and selling all of the securities in its portfolio once in the course of the period. The higher a fund's portfolio turnover rate in a period, the greater the trading costs payable by the fund in the period, and the greater the chance of an investor receiving taxable capital gains in the year. There is not necessarily a relationship between a high turnover rate and the performance of a fund.

### Management Fees

The management fee is an annualized rate based on the net asset value of each series of the Fund, accrued daily and paid monthly. The management fees cover the costs of managing the Fund, arranging for investment analysis, recommendations and investment decision making for the Fund, arranging for distribution of the Fund, marketing and promotion of the Fund and providing or arranging for other services.

The breakdown of services received in consideration of management fees for each series, as a percentage of the management fees, are as follows:

	Management fees (%)	Dealer compensation (%)	Other <sup>†</sup> (%)
Pinnacle Series*	—	—	—
Series F	1.00	—	100.0
Series I*	—	—	—

\* The management fee for this series is negotiated and paid directly by these unitholders and not by the Fund.

† Relates to all services provided by the Manager described above except dealer compensation.

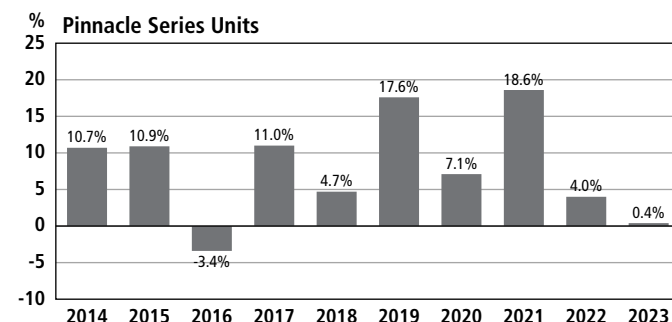
### Past Performance

The following shows the past performance for each series and will not necessarily indicate how the Fund will perform in the future. The information shown assumes that all distributions

made by each series of the Fund in the periods shown were reinvested in additional units of the relevant series. In addition, the information does not take into account sales, redemption, distribution or other optional charges that would have reduced returns or performance.

### Year-By-Year Returns

The following charts show the performance for each series of the Fund and illustrate how performance has varied from year to year. The charts show, in percentage terms, how much an investment held on the first day of each calendar year would have increased or decreased by the last day of each calendar year for that series.



## Summary of Investment Portfolio

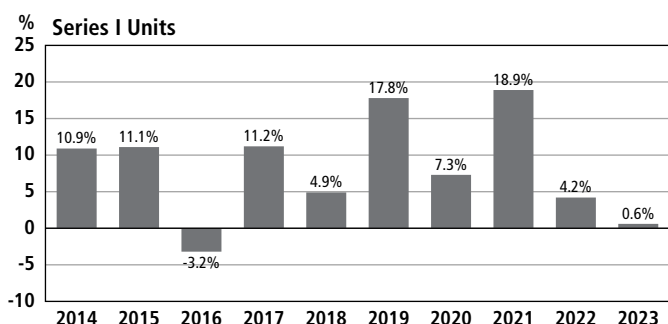
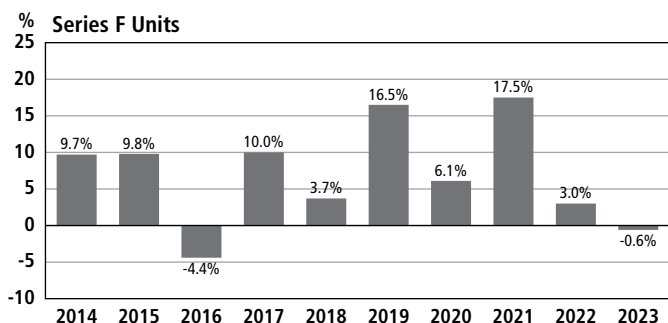
The Summary of Investment Portfolio may change due to ongoing portfolio transactions. A quarterly portfolio update is available to the investor at no cost by calling 1-800-268-9269, or by visiting [www.scotiafunds.com](http://www.scotiafunds.com), 60 days after quarter end, except for December 31, which is the calendar year end, when they are available after 90 days.

By Industry	% of net asset value <sup>(1)</sup>
Health Care	30.0
Consumer Discretionary	20.0
Consumer Staples	15.7
Financials	9.5
Information Technology	8.0
Industrials	7.4
Energy	3.0
Cash and Cash Equivalents	3.0
Communication Services	2.9
Other Net Assets (Liabilities)	0.5

## Top 25 Holdings

Issuer	% of net asset value <sup>(1)</sup>
Ross Stores Inc.	5.5
Microchip Technology Inc.	4.8
Lowe's Companies Inc.	4.8
Cencora Inc.	4.5
W.W. Grainger Inc.	4.2
UnitedHealth Group Incorporated	4.2
Sysco Corporation	4.1
Mondelez International Inc.	3.8
Dollar General Corporation	3.7
Thermo Fisher Scientific Inc.	3.7
CVS Health Corporation	3.7
NIKE Inc., Class B	3.5
Johnson & Johnson	3.5
Amgen Inc.	3.3
Marsh & McLennan Companies Inc.	3.2
U.S. Bancorp	3.2
Medtronic PLC	3.2
State Street Corporation	3.1
United Parcel Service Inc., Class B	3.1
Global Payments Inc.	3.1
Cash and Cash Equivalents	3.0
The Coca-Cola Company	3.0
Chevron Corporation	3.0
Walt Disney Company, The	2.9
Philip Morris International Inc.	2.6

(1) Based on the net asset value, therefore, weightings presented in the Schedule of Investments may differ from the ones disclosed above.



## Annual Compound Returns

The annual compound returns table below compares each series of the Fund's performance to one or more benchmarks. A benchmark is usually an index or a composite of more than one index. Fund returns are reported net of all management fees and expenses for all series, unlike the return of benchmarks which are based on the performance of an index that does not pay fees or incur expenses.

		One Year	Three Years	Five Years	Ten Years	Since Inception
<b>Pinnacle Series</b>	%	0.4	7.4	9.3	8.0	–
S&P 500 Index (C\$)	%	23.6	11.4	15.0	14.5	–
Russell 1000 Value Index (C\$)	%	9.1	10.3	10.2	10.8	–
<b>Series F</b>	%	-0.6	6.4	8.3	6.9	–
S&P 500 Index (C\$)	%	23.6	11.4	15.0	14.5	–
Russell 1000 Value Index (C\$)	%	9.1	10.3	10.2	10.8	–
<b>Series I</b>	%	0.6	7.6	9.5	8.2	–
S&P 500 Index (C\$)	%	23.6	11.4	15.0	14.5	–
Russell 1000 Value Index (C\$)	%	9.1	10.3	10.2	10.8	–

## Index Descriptions

**S&P 500 Index (C\$)** – This index is a capitalization-weighted index designed to measure the performance of the broad U.S. economy through changes in the aggregate market value of 500 stocks representing all major industries.

**Russell 1000 Value Index (C\$)** – This index measures the performance of the large-cap segment of the U.S. equity universe. It is a subset of the Russell 3000 Index and includes approximately 1,000 of the largest securities based on a combination of their market cap and current index membership.

A discussion of the performance of the Fund as compared to its benchmark(s) is found in the Results of Operations section of this report.