CORRESPONDENT BANKING SERVICES



LOCAL STRENGTH WITH GLOBAL REACH

We are a leading provider of global transaction banking services. As an international bank, we provide seamless integration of products and services around the globe.

Business banking services include:

- Accounts and investment solutions
- Electronic banking
- Electronic payments
- Commercial cards
- Trade finance
- Foreign exchange
- Correspondent banking

Scotiabank*

* Trademark of The Bank of Nova Scotia, used under licence (where applicable).



Scotiabank Hong Kong

YOUR PARTNER IN HONG KONG

Scotiabank's full service branch in Hong Kong offers a complete range of trade-related and corporate/ treasury services.

TRADITIONAL TRADE FINANCE PRODUCTS

- Import letters of credit
- Export letters of credit
- Bid, performance and advance payment guarantees or standby letters of credit
- Trust receipts and shipping quarantees

SUPPLIER TRADE SERVICES

- Discounting acceptances and other trade paper
- Re-discounts
- Purchase of notes

BUYER TRADE SERVICES

Refinancing

FINANCIAL INSTITUTION SERVICES

- Risk participation
- L/C reimbursements financing

ACCOUNT SERVICES

- Vostro (due from) accounts are available in local and foreign currencies to facilitate:
 - Draft drawings
 - Wire remittances
 - L/C reimbursements
 - Settlement of interbank forex, precious metals or capital markets transactions

CORPORATE/TREASURY SERVICES

- Corporate lending
- Syndicated loans
- Project financing
- Real estate financing
- Gold loans
- Shipping loans
- Call and term deposits in major currencies
- Loans in local or other currencies
- Foreign exchange trading
- Currency and interest rate swaps
- Precious metal facilities through ScotiaMocatta
- Money market facilities

FOR MORE DETAILED INFORMATION

Please contact your Scotiabank Relationship Manager or our Hong Kong office for more detailed information on Scotiabank's capabilities in Hong Kong.

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Mr. William (Bill) Said Vice President Greater China

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