## HALIFAX RECEIVABLES TRUST

## LINE OF CREDIT RECEIVABLES PORTFOLIO

Unless otherwise indicated, initially capitalized terms that are used herein and not defined have the meaning given to them in the short form base shelf prospectus of Halifax Receivables Trust (the "Issuer") dated July 16, 2015 (the "Prospectus").

The Issuer has agreed to post on its website from time to time certain information pertaining to the pool of Account Assets (the "Pool") in which the Issuer will maintain undivided co-ownership interests through ownership of the Series Ownership Interests. The information is of two types. First, historical performance data summarizes the performance of the Portfolio, for the period ending on the date specified and for the previous fiscal years, by revenue experience, loss and delinquency experience and accountholder monthly payment rates. Second, portfolio composition data summarizes the composition of the Accounts, as at the date specified, by account balance, credit limit, age of Account, geographic distribution and credit score. Because the composition of the Account Assets will change in the future, these tables are not necessarily indicative of the future composition of the Account Assets.

The following tables may not reflect all non-material adjustments made from time to time. Percentages and totals may not add exactly due to rounding. The information contained in the following tables was provided by Scotiabank and is unaudited.

## Revenue Experience for the Pool

The revenue experience in the following table is presented before deduction for charge-offs/write-offs/ losses. Revenues from interest payable in respect of line of credit receivables will be affected by numerous factors, including the periodic finance charges.

## Revenue Experience for the Pool

(Dollar amounts in thousands)

\left.|  | Year Ended |  |  |
| :--- | :---: | :---: | :---: |
|  |  | Dec. 31/17 | Dec. 31/16 |$\right]$ Dec. 31/15

(1) Revenue includes all interest earned on accounts in good standing, as well as interest earned and interest reversed on non-accrual accounts. Revenue also includes applicable interchange and other fees.
(2) Average Receivables Outstanding is the average monthly Receivables Outstanding during the period. Receivables Outstanding is the average of the opening and closing Receivables outstanding for the month.
(3) Revenue Yield is revenue divided by the Average Receivables Outstanding during the period.
(4) Scotiabank Average Prime Rate is a daily average of the posted Scotiabank prime lending rate.

The revenues shown in the table above are attributable to (a) periodic finance charges and (b) applicable interchange fees and any other fees or amounts payable to the Bank from other financial institutions that clear transactions. Revenues related to periodic finance charges necessarily vary from time to time as a result of changes to the Bank's prime lending rate or the adjustment factor applied to customer's accounts. Accordingly, revenues may be affected by the respective proportions of the receivables' balances of the accounts.

## Losses and Delinquencies

The loss and delinquency experience for the Pool is as follows:
Loss Experience for the Pool
(Dollar amounts in thousands)

|  | Year Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | Dec. 31/17 | Dec. 31/16 | Dec. 31/15 |
| Average Receivables Outstanding ${ }^{(1)}$......................... | \$11,766,590 | \$11,632,533 | \$11,271,615 |
| Net Losses ${ }^{(2)}$........................................................ | \$238,110 | \$192,640 | \$220,158 |
| Net Losses as a Percentage of Average Receivables Outstanding ${ }^{(3)}$. | 2.02\% | 1.66\% | 1.95\% |

(1) Average Receivables Outstanding is the average monthly Receivables Outstanding during the period. Receivables Outstanding is the average of the opening and closing Receivables outstanding for the month.
(2) Write-offs net of amounts recovered from Receivables.

## Delinquency Experience for the Pool

(Dollar amounts in thousands)

|  | Year Ended |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Days Past Due | Dec. 31/17 |  |  |  |  |  |  | Dec. 31/16 |  | Dec. 31/15 |
|  | Receivables <br> Outstanding | Percentage <br> of Total <br> Receivables <br> Outstanding | Receivables <br> Outstanding | Percentage <br> of Total <br> Receivables <br> Outstanding | Receivables <br> Outstanding | Percentage <br> of Total <br> Receivables <br> Outstanding |  |  |  |  |
| 31-60 Days Past Due....... | $\$ 42,193$ | $0.36 \%$ | $\$ 67,319$ | $0.57 \%$ | $\$ 54,727$ | $0.48 \%$ |  |  |  |  |
| 61-90 Days Past Due........ | 28,119 | $0.24 \%$ | 40,270 | $0.34 \%$ | 27,764 | $0.24 \%$ |  |  |  |  |
| 91-180 Days Past Due...... | 38,893 | $0.33 \%$ | 51,600 | $0.44 \%$ | 45,765 | $0.40 \%$ |  |  |  |  |
| 181+ Days Past Due......... | 24,760 | $0.21 \%$ | 38,138 | $0.32 \%$ | 33,140 | $0.29 \%$ |  |  |  |  |
| Total 31+ Days Past Due.. | $\mathbf{\$ 1 3 3 , 9 6 4}$ | $\mathbf{1 . 1 4 \%}$ | $\mathbf{\$ 1 9 7 , 3 2 7}$ | $\mathbf{1 . 6 8 \%}$ | $\mathbf{\$ 1 6 1 , 3 9 6}$ | $\mathbf{1 . 4 1 \%}$ |  |  |  |  |

## Accountholder Monthly Payment Rates for the Pool

Accountholder monthly payment rates may vary due to, among other things, the availability of other sources of credit, general economic conditions, consumer spending and borrowing patterns and terms of the unsecured line of credit accounts (which are subject to change by the Bank).

The following table sets forth the highest, lowest and average accountholder monthly payment rates during the periods shown, in each case, calculated as a percentage of the Receivables outstanding as of the preceding month-end during the periods indicated.

## Accountholder Monthly Payment Rates for the Pool

(\% of Receivables Balance) ${ }^{(1)}$

|  | Year Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | Dec. 31/17 | Dec. 31/16 | Dec. 31/15 |
| Lowest Month ............................................................ | 6.01\% | 6.37\% | 6.07\% |
| Highest Month........................................................... | 8.10\% | 7.58\% | 7.57\% |
| Average ${ }^{(2)}$....................................................... | 7.26\% | 7.07\% | 7.00\% |

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## Composition of the Pool

The following tables summarize the Pool by various criteria, in each case as of December 31, 2017. There were $1,939,441$ Accounts with an aggregate amount of Receivables Outstanding of $\$ 11,770,644,799$ as of December 31, 2017.

Composition of the Pool by Account Balance as at December 31, 2017

| Account Balance | Number of Accounts | Percentage of Total Accounts | Receivables Outstanding | Percentage of Total Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Up to \$5,000 | 1,384,496 | 71.39\% | \$322,473,970 | 2.74\% |
| Over \$5,000 to \$10,000 | 140,259 | 7.23\% | 1,097,461,860 | 9.32\% |
| Over \$10,000 to \$15,000 | 109,769 | 5.66\% | 1,360,759,433 | 11.56\% |
| Over \$15,000 to \$20,000 | 84,801 | 4.37\% | 1,482,555,684 | 12.60\% |
| Over \$20,000 to \$25,000 | 58,745 | 3.03\% | 1,317,329,144 | 11.19\% |
| Over \$25,000 to \$30,000 | 49,827 | 2.57\% | 1,371,522,805 | 11.65\% |
| Over \$30,000 to \$35,000 | 40,004 | 2.06\% | 1,295,319,739 | 11.00\% |
| Over \$35,000 to \$40,000 | 20,828 | 1.07\% | 779,427,213 | 6.62\% |
| Over \$40,000 to \$45,000 | 13,216 | 0.68\% | 560,941,244 | 4.77\% |
| Over \$45,000 to \$50,000 | 13,095 | 0.68\% | 625,957,819 | 5.32\% |
| Over \$50,000 to \$75,000 | 21,466 | 1.11\% | 1,291,836,790 | 10.98\% |
| Over \$75,000 to \$100,000 | 2,530 | 0.13\% | 213,036,324 | 1.81\% |
| Over \$100,000 | 405 | 0.02\% | 52,022,774 | 0.44\% |
| Totals | 1,939,441 | 100.00\% | \$11,770,644,799 | 100.00\% |

Composition of the Pool by Credit Limit as at December 31, 2017

| Credit Limit | Number of Accounts | Percentage of Total Accounts | Receivables Outstanding | Percentage of Total Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Up to \$5,000 | 549,264 | 28.32\% | \$36,848,512 | 0.31\% |
| Over \$5,000 to \$10,000 | 253,491 | 13.07\% | 575,500,803 | 4.89\% |
| Over \$10,000 to \$15,000 | 217,147 | 11.20\% | 827,703,936 | 7.03\% |
| Over \$15,000 to \$20,000 | 226,976 | 11.70\% | 1,192,612,548 | 10.13\% |
| Over \$20,000 to \$25,000 | 158,476 | 8.17\% | 1,076,530,734 | 9.15\% |
| Over \$ 25,000 to \$ 30,000 | 137,988 | 7.11\% | 1,285,042,830 | 10.92\% |
| Over \$ 30,000 to $\$ 35,000$ | 160,235 | 8.26\% | 1,992,067,903 | 16.92\% |
| Over \$ 35,000 to \$40,000 | 77,469 | 3.99\% | 1,191,567,888 | 10.12\% |
| Over \$40,000 to \$45,000 | 32,781 | 1.69\% | 600,057,298 | 5.10\% |
| Over \$45,000 to \$50,000 | 61,382 | 3.16\% | 988,659,679 | 8.40\% |
| Over \$50,000 to \$75,000 | 55,036 | 2.84\% | 1,655,675,796 | 14.07\% |
| Over \$75,000 to \$100,000 | 7,426 | 0.38\% | 286,255,536 | 2.43\% |
| Over \$100,000 | 1,770 | 0.09\% | 62,121,336 | 0.53\% |
| Totals | $\xrightarrow{1,939,441}$ | $\underline{100.00 \%}$ | \$11,770,644,799 | $\underline{100.00 \%}$ |

## Composition of the Pool by Age as at December 31, 2017

| Age | Number of Accounts | Percentage of Total Accounts | Receivables Outstanding | Percentage of Total Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Up to 12 Months | 107,769 | 5.56\% | \$891,257,012 | 7.57\% |
| Over 12 Months to 24 Months | 116,907 | 6.03\% | 1,138,448,759 | 9.67\% |
| Over 24 Months to 36 Months | 104,862 | 5.41\% | 1,012,120,016 | 8.60\% |
| Over 36 Months to 48 Months | 92,952 | 4.79\% | 880,298,788 | 7.48\% |
| Over 48 Months to 60 Months | 80,049 | 4.13\% | 745,765,220 | 6.34\% |
| Over 60 Months to 72 Months | 74,497 | 3.84\% | 661,469,166 | 5.62\% |
| Over 72 Months to 84 Months | 61,987 | 3.20\% | 567,463,114 | 4.82\% |
| Over 84 Months to 96 Months | 62,681 | 3.23\% | 577,405,247 | 4.91\% |
| Over 96 Months to 108 Months | 68,046 | 3.51\% | 625,066,764 | 5.31\% |
| Over 108 Months to 120 Months | 99,913 | 5.15\% | 705,580,642 | 5.99\% |
| Over 120 Months | 1,069,778 | 55.16\% | 3,965,770,072 | 33.69\% |
| Totals | 1,939,441 | 100.00\% | \$11,770,644,799 | 100.00\% |

## Composition of the Pool by Geographic Distribution as at December 31, 2017

| Region | Number of Accounts | Percentage of Total Accounts | Receivables Outstanding | Percentage of Total Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Alberta | 223,284 | 11.51\% | \$1,765,965,794 | 15.00\% |
| British Columbia | 214,672 | 11.07\% | 1,197,919,204 | 10.18\% |
| Manitoba | 53,758 | 2.77\% | 375,401,219 | 3.19\% |
| New Brunswick | 79,626 | 4.11\% | 603,523,645 | 5.13\% |
| Newfoundland | 85,850 | 4.43\% | 649,508,491 | 5.52\% |
| Nova Scotia | 110,122 | 5.68\% | 832,692,433 | 7.07\% |
| Ontario | 916,594 | 47.26\% | 4,891,539,556 | 41.56\% |
| Prince Edward Island | 15,078 | 0.78\% | 112,682,366 | 0.96\% |
| Quebec | 165,633 | 8.54\% | 823,797,842 | 7.00\% |
| Saskatchewan | 60,279 | 3.11\% | 451,001,631 | 3.83\% |
| Yukon, NWT and Nunavut | 14,545 | 0.75\% | 66,612,617 | 0.57\% |
| Totals | 1,939,441 | 100.00\% | \$11,770,644,799 | 100.00\% |

Composition of the Pool by Credit Score as at December 31, 2017

| Credit Score | Number of Accounts | Percentage of Total Accounts | Receivables Outstanding | Percentage of Total $\qquad$ Receivables |
| :---: | :---: | :---: | :---: | :---: |
| Up to 580 or no scores | 105,772 | 5.45\% | \$307,099,775 | 2.61\% |
| Over 580 to 620 | 24,502 | 1.26\% | 284,711,635 | 2.42\% |
| Over 620 to 660 | 53,727 | 2.77\% | 673,232,358 | 5.72\% |
| Over 660 to 700 | 101,617 | 5.24\% | 1,273,591,250 | 10.82\% |
| Over 700 to 740 | 154,030 | 7.94\% | 1,775,157,013 | 15.08\% |
| Over 740 | 1,499,793 | 77.33\% | 7,456,852,768 | 63.35\% |
| Totals | 1,939,441 | 100.00\% | \$11,770,644,799 | 100.00\% |


[^0]:    (1) Receivables Balance is the Receivables outstanding as of the preceding month-end.
    (2) Average is the simple average of the monthly payment rates during the period.

