# Investor Presentation

May 28, 2024



#### Caution Regarding Forward-Looking Statements

Forward-looking Statements From time to time, our public communications include oral or written forward-looking statements. Statements of this type are included in this document, and may be included in other filings with Canadian securities regulators or the U.S. Securities and Exchange Commission (SEC), or in other communications. In addition, representatives of the Bank may include forward-looking statements orally to analysts, investors, the media and others. All such statements are made pursuant to the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995 and any applicable Canadian securities legislation. Forward-looking statements may include, but are not limited to, statements made in this document, the Management's Discussion and Analysis in the Bank's 2023 Annual Report under the headings "Outlook" and in other statements regarding the Bank's objectives, strategies to achieve those objectives, the regulatory environment in which the Bank operates, anticipated financial results, and the outlook for the Bank's businesses and for the Canadian, U.S. and global economies. Such statements are typically identified by words or phrases such as "believe," "expect," "aim," "achieve," "foresee," "forecast," "anticipate." "intend," "estimate," "plan," "goal," "strive," "target," "project," "commit," "objective," and similar expressions of future or conditional verbs, such as "will," "may," "should," "would," "might," "can" and "could" and positive and negative variations thereof.

By their very nature, forward-looking statements require us to make assumptions and are subject to inherent risks and uncertainties, which give rise to the possibility that our predictions, forecasts, projections, expectations or conclusions will not prove to be accurate, that our assumptions may not be correct and that our financial performance objectives, vision and strategic goals will not be achieved.

We caution readers not to place undue reliance on these statements as a number of risk factors, many of which are beyond our control and effects of which can be difficult to predict, could cause our actual results to differ materially from the expectations, targets, estimates or intentions expressed in such forward-looking statements.

The future outcomes that relate to forward-looking statements may be influenced by many factors, including but not limited to: general economic and market conditions in the countries in which we operate and globally; changes in currency and interest rates; increased funding costs and market volatility due to market illiquidity and competition for funding; the failure of third parties to comply with their obligations to the Bank and its affiliates; changes in monetary, fiscal, or economic policy and tax legislation and interpretation; changes in laws and regulations or in supervisory expectations or requirements, including capital, interest rate and liquidity requirements and guidance, and the effect of such changes on funding costs; geopolitical risk; changes to our credit ratings; the possible effects on our business of war or terrorist actions and unforeseen consequences arising from such actions; technological changes and technology resiliency; operational and infrastructure risks; reputational risks; the accuracy and completeness of information the Bank receives on customers and counterparties; the timely development and introduction of new products and services, and the extent to which products or services previously sold by the Bank require the Bank to incur liabilities or absorb losses not contemplated at their origination; our ability to execute our strategic plans, including the successful completion of acquisitions and dispositions, including obtaining regulatory approvals; critical accounting estimates and the effect of changes to accounting standards, rules and interpretations on these estimates;

global capital markets activity; the Bank's ability to attract, develop and retain key executives; the evolution of various types of fraud or other criminal behaviour to which the Bank is exposed; anti-money laundering; disruptions or attacks (including cyberattacks) on the Bank's information technology, internet connectivity, network accessibility, or other voice or data communications systems or services; which may result in data breaches, unauthorized access to sensitive information, and potential incidents of identity theft; increased competition in the geographic and in business areas in which we operate, including through internet and mobile banking and non-traditional competitors; exposure related to significant litigation and regulatory matters; climate change and other environmental and social risks, including sustainability that may arise, including from the Bank's business activities; the occurrence of natural and unnatural catastrophic events and claims resulting from such events; inflationary pressures; Canadian housing and household indebtedness; the emergence or continuation of widespread health emergencies or pandemics, including their impact on the global economy, financial market conditions and the Bank's business, results of operations, financial condition and prospects; and the Bank's anticipation of and success in managing the risks implied by the foregoing. A substantial amount of the Bank's business involves making loans or otherwise committing resources to specific companies, industries or countries. Unforeseen events affecting such borrowers, industries or countries could have a material adverse effect on the Bank's financial results, businesses, financial condition or liquidity. These and other factors may cause the Bank's actual performance to differ materially from that contemplated by forward-looking statements. The Bank cautions that the preceding list is not exhaustive of all possible risk factors and other factors could also adversely affect the Bank's results, for more information, please see the "Risk Management" section of the Bank's 2023 Annual Report, as may be updated by guarterly reports.

Material economic assumptions underlying the forward-looking statements contained in this document are set out in the 2023 Annual Report under the headings "Outlook", as updated by quarterly reports. The "Outlook" and "2024 Priorities" sections are based on the Bank's views and the actual outcome is uncertain. Readers should consider the above-noted factors when reviewing these sections. When relying on forward-looking statements to make decisions with respect to the Bank and its securities, investors and others should carefully consider the preceding factors, other uncertainties and potential events.

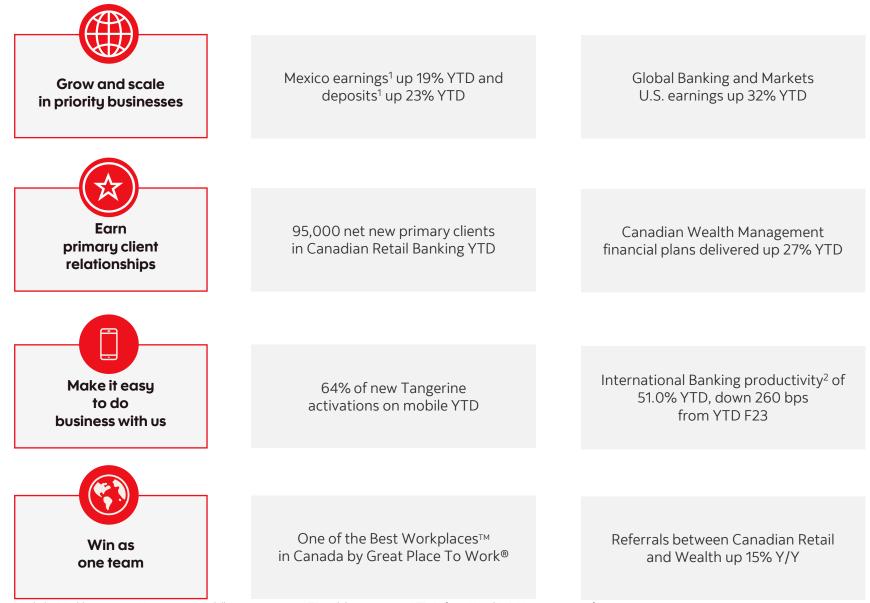
Any forward-looking statements contained in this document represent the views of management only as of the date hereof and are presented for the purpose of assisting the Bank's shareholders and analysts in understanding the Bank's financial position, objectives and priorities, and anticipated financial performance as at and for the periods ended on the dates presented, and may not be appropriate for other purposes. Except as required by law, the Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time by or on its behalf.

Additional information relating to the Bank, including the Bank's Annual Information Form, can be located on the SEDAR+ website at www.sedarplus.ca and on the EDGAR section of the SEC's website at www.sec.gov.

# Opening Remarks

Scott Thomson President & CEO

### **Highlights**



Includes Wealth earnings in Mexico; constant dollar earnings up 6% YTD and deposits up 14% YTD; Refer to Non-GAAP Measures section from pages 43 to 63 1. 2.

Refer to Glossary from pages 64 to 65 for the description of the measure

### Q2/24 Overview

Raj Viswanathan Group Head & CFO

### **Q2 2024 Financial Performance**

\$MM, except EPS	Q2/24	Y/Y	ହ/ହ											
Reported				Y/Y HIGHLIGHTS										
Net Income	\$2,092	(3%)	(5%)	Diluted EPS down 7%										
Diluted EPS	\$1.57	(7%)	(7%)	<ul> <li>Higher PCLs</li> </ul>										
Revenue	\$8,347	5%	(1%)	Revenues up 5%										
Expenses	\$4,711	3%	(1%)	<ul> <li>Net interest income up 5%; higher margins</li> </ul>										
Pre-Tax, Pre-Provision Profit <sup>1</sup>	\$3,636	9%	(2%)	<ul> <li>Non-interest income up 6%; higher wealth revenues,</li> </ul>										
Productivity Ratio <sup>2</sup>	56.4%	(140 bps)	20 bps	underwriting and advisory fees, and banking fees										
Net Interest Margin (NIM) <sup>1</sup>	2.17%	5 bps	(2 bps)	<ul> <li>NIM<sup>1</sup> up 5 bps</li> </ul>										
Risk Adjusted Margin (RAM) <sup>1</sup>	1.72%	(8 bps)	(5 bps)	<ul> <li>Higher rates and favourable shift in business mix</li> </ul>										
PCL Ratio <sup>2</sup>	54 bps	17 bps	4 bps											
PCL Ratio on Impaired Loans <sup>2</sup>	52 bps	19 bps	3 bps	RAM <sup>1</sup> down 8 bps										
Return on Equity <sup>2</sup>	11.2%	(100 bps)	(60 bps)	<ul> <li>PCL ratio up 17 bps</li> </ul>										
Return on Tangible Common Equity <sup>1</sup>	13.8%	(150 bps)	(80 bps)	<ul> <li>Expenses up 3% (down 1% Q/Q)</li> </ul>										
Adjusted <sup>1</sup>	-	-		$\circ$ Higher technology and personnel costs										
Net Income	\$2,105	(3%)	(5%)	<ul> <li>YTD operating leverage<sup>2</sup> of 1.1%</li> </ul>										
Diluted EPS	\$1.58	(7%)	(7%)	<ul> <li>Loans and acceptances down 3% Y/Y and 1% Q/Q</li> </ul>										
Revenue	\$8,347	5%	(1%)	<ul> <li>Deposits<sup>3</sup> up 4% (1% Q/Q)</li> </ul>										
Expenses	\$4,693	3%	(1%)	<ul> <li>Canadian and International Banking up 7%</li> </ul>										
Pre-Tax, Pre-Provision Profit	\$3,654	9%	(2%)	• LDR <sup>1</sup> of 107%, down from 115%										
Productivity Ratio	56.2%	(130 bps)	20 bps											
Return on Equity	11.3%	(100 bps)	(60 bps)											
REPORTED NET INC	OMEY/	Y (\$MM)		REPORTED NET INCOME <sup>4</sup> BY SEGMENT(\$MM)										
2,146 234 200			2,092	(4%)										
(137)	(298)	(53)	2,052	1,055 1,008 7% 6% 636 671 353 380 401 428 636 671										

Q2/23 Net Interest Non-Interest Non-Interest PCLs Taxes Income Income Expenses

Note: This document is not audited and should be read in conjunction with our Q2/24 Quarterly Report to Shareholders and 2023 Annual Report. All amounts unless otherwise indicated are based on financial statements prepared in accordance with IFRS and are on a reported basis.

Q2/24

1. Refer to Non-GAAP Measures section from pages 43 to 63

2. Refer to Glossary from pages 64 to 65 for the description of the measure

3. Excludes treasury sourced deposit funding

4. Attributable to equity holders of the bank

Q2/23 Q2/24

Global Banking and International Banking

Markets

Global Wealth

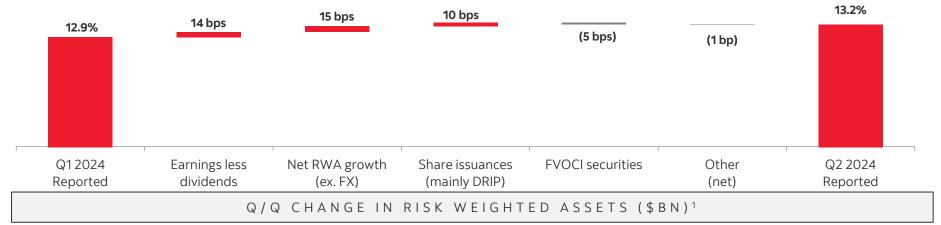
Management

Canadian Banking

### **Strong Capital Position**

#### Q/Q CHANGE IN CET1 RATIO (%)<sup>1</sup>

- CET1 ratio of 13.2%, benefited from earnings, lower RWA, and share issuances through DRIP, partly offset by losses from FVOCI securities
- Benefit from lower RWA of 15 bps was mainly driven by:
  - o RWA optimization activities (book size) partly offset by changes in operational risk and market risk RWA
  - The capital floor add-on has been eliminated as a result of changes in book quality and model updates





1. This measure has been disclosed in this document in accordance with OSFI Guideline - Capital Adequacy Requirements (November 2023)

### **Canadian Banking**

\$MM	Q2/24	Y/Y	ଦ/ଦ
Reported			
Net Income <sup>1</sup>	\$1,008	(4%)	(8%)
Revenue	\$3,336	7%	(1%)
Expenses	\$1,518	4%	1%
Pre-Tax, Pre-Provision Profit <sup>2</sup>	\$1,818	9%	(4%)
PCLs	\$428	97%	13%
Productivity Ratio <sup>3</sup>	45.5%	(100 bps)	130 bps
Net Interest Margin <sup>2</sup>	2.56%	26 bps	-
PCL Ratio <sup>3</sup>	40 bps	20 bps	6 bps
PCL Ratio on Impaired Loans <sup>3</sup>	37 bps	16 bps	4 bps
Adjusted <sup>2</sup>			
Net Income <sup>1</sup>	\$1,008	(4%)	(8%)
Expenses	\$1,517	4%	1%
Pre-Tax, Pre-Provision Profit	\$1,819	9%	(4%)
Productivity Ratio	45.5%	(100 bps)	130 bps

#### REPORTED NET INCOME AND ROE<sup>2</sup>



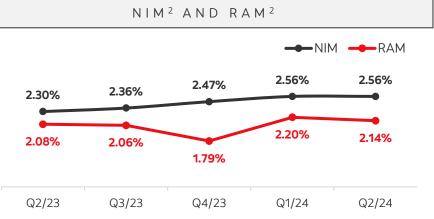
#### Y/Y HIGHLIGHTS

- Net Income down 4%
  - Higher PCLs
  - Revenue up 7%
    - Net interest income up 12% from deposit growth and margin expansion
- NIM<sup>2</sup> up 26 bps
  - Higher loan and deposit margins and favourable changes in business mix
- RAM<sup>2</sup> up 6 bps

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- Higher margins partly offset by higher PCLs
- Expenses up 4%
  - $\circ$   $\;$  Higher technology, personnel, advertising and business development
- YTD operating leverage<sup>3</sup> of 3.1%
- Loans declined 1%
  - Mortgages down 5%, business loans up 8%, credit cards up 18%
- Deposit growth of 7%
  - Personal up 6%, primarily in term; non-personal up 11%, primarily in demand
- LDR<sup>3</sup> of 122%, down from 132%

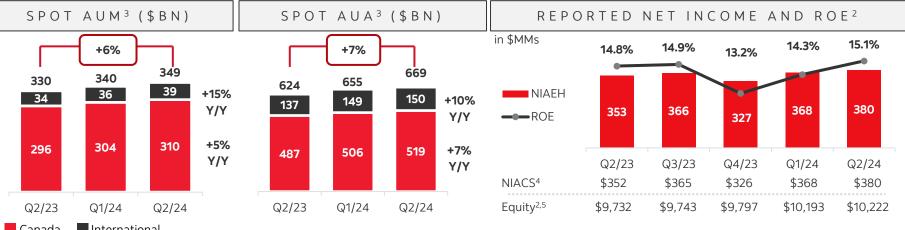


- 1. Unless otherwise noted, net income refers to net income attributable to equity holders of the Bank (NIAEH)
- 2. Refer to Non-GAAP Measures section from pages 43 to 63
- 3. Refer to Glossary from pages 64 to 65 for the description of the measure
- 4. Net Income Attributable to Common Shareholders

5. The bank attributes capital to its business lines on a basis that approximates 11.5% (2023 – 10.5%) of Basel III common equity capital requirements which includes credit, market and operational risks and leverage inherent in each business segment

### **Global Wealth Management**

¢ \ 4\ 4	02/24	N/N	0/0	
\$MM	Q2/24	Y/Y	ହ/ହ	Y/Y HIGHLIGHTS
Reported Net Income <sup>1</sup>	095\$	8%	3%	Net Income up 8%
Revenue	\$380 \$1,414	9%	3% 4%	<ul> <li>Canadian earnings up 6%</li> </ul>
Expenses	\$895	9%	4%	<ul> <li>International Wealth Management up 19%</li> </ul>
Pre-Tax, Pre-Provision Profit <sup>2</sup>	\$519	8%	3%	Revenue up 9%
PCLs	\$7	nmf	22%	<ul> <li>Higher brokerage revenues and net interest income in Canada and higher mutual funds fees across our International businesse</li> </ul>
Productivity Ratio <sup>3</sup>	63.3%	30 bps	10 bps	• Expenses up 9%
Spot AUM (\$Bn) <sup>3</sup>	\$349	6%	3%	<ul> <li>Higher volume-related expenses</li> </ul>
Spot AUA (\$Bn) <sup>3</sup>	\$669	7%	2%	<ul> <li>YTD operating leverage<sup>3</sup> of -2.5%</li> </ul>
Adjusted <sup>2</sup>				Spot AUM up 6% and spot AUA up 7%
Net Income <sup>1</sup>	\$387	8%	3%	<ul> <li>Largely driven by market appreciation</li> </ul>
Expenses	\$886	9%	4%	
Pre-Tax, Pre-Provision Profit	\$528	8%	3%	
Productivity Ratio	62.7%	40 bps	20 bps	



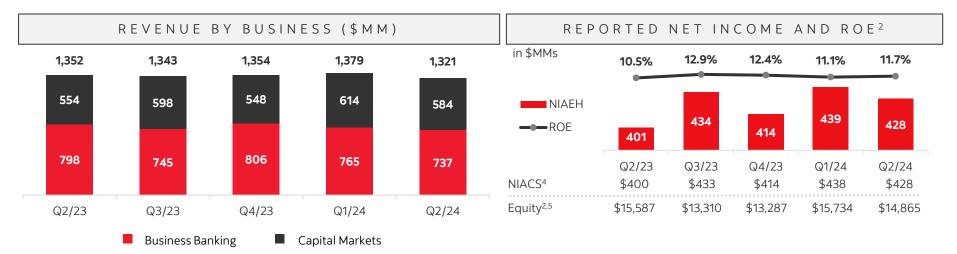
- Canada International
- Unless otherwise noted, net income refers to net income attributable to equity holders of the Bank (NIAEH) 1.
- 2. Refer to Non-GAAP Measures section from pages 43 to 63
- Refer to Glossary from pages 64 to 65 for the description of the measure 3.
- 4. Net Income Attributable to Common Shareholders

The bank attributes capital to its business lines on a basis that approximates 11.5% (2023 – 10.5%) of Basel III common equity capital requirements which includes credit, market and operational risks and 5. leverage inherent in each business segment.

### **Global Banking and Markets**

\$ММ	Q2/24	Y/Y	Q/Q
Reported			
Net Income <sup>1</sup>	\$428	7%	(3%)
Revenue	\$1,321	(2%)	(4%)
Expenses	\$781	4%	(3%)
Pre-Tax, Pre-Provision Profit <sup>2</sup>	\$540	(10%)	(7%)
PCLs	\$5	(90%)	-
Productivity Ratio <sup>3</sup>	59.1%	350 bps	100 bps
PCL Ratio <sup>3</sup>	2 bps	(13 bps)	-
PCL Ratio Impaired Loans <sup>3</sup>	0 bps	-	2 bps

	Y/Y HIGHLIGHTS
•	Net Income up 7%
	<ul> <li>US net income of \$271MM (up 55% Y/Y)</li> <li>Revenue down 2%</li> </ul>
•	
	<ul> <li>Net interest income down 14%</li> </ul>
•	Expenses up 4%
	<ul> <li>Higher personnel and technology costs</li> </ul>



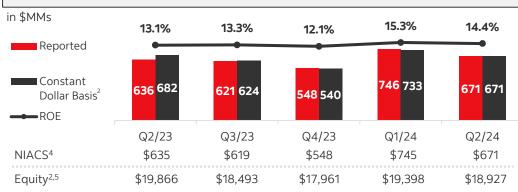
- 1. Unless otherwise noted, net income refers to net income attributable to equity holders of the Bank (NIAEH)
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- 3. Refer to Glossary from pages 64 to 65 for the description of the measure
- 4. Net Income Attributable to Common Shareholders

5. The bank attributes capital to its business lines on a basis that approximates 11.5% (2023 – 10.5%) of Basel III common equity capital requirements which includes credit, market and operational risks and leverage inherent in each business segment.

### **International Banking**

				Constant d	lollar basis <sup>2</sup>
\$ММ	Q2/24	Y/Y	Q/Q	Y/Y	Q/Q
Reported					
Net Income <sup>1</sup>	\$671	6%	(10%)	(2%)	(8%)
Revenue	\$2,992	9%	(4%)	6%	(3%)
Expenses	\$1,537	4%	(2%)	2%	(2%)
Pre-Tax, Pre-Provision Profit <sup>2</sup>	\$1,455	15%	(5%)	10%	(3%)
PCLs	\$566	30%	(1%)	29%	-
Productivity Ratio <sup>3</sup>	51.4%	(250 bps)	80 bps	n.a	n.a
Net Interest Margin <sup>2</sup>	4.47%	37 bps	11 bps	n.a	n.a
PCL Ratio <sup>3</sup>	138 bps	35 bps	3 bps	n.a	n.a
PCL Ratio Impaired Loans <sup>3</sup>	138 bps	44 bps	3 bps	n.a	n.a
Adjusted <sup>2</sup>					
Net Income <sup>1</sup>	\$677	5%	(10%)	(2%)	(8%)
Expenses	\$1,529	4%	(2%)	3%	(2%)
Pre-Tax, Pre-Provision Profit	\$1,463	15%	(5%)	10%	(3%)
Productivity Ratio	51.1%	(240 bps)	70 bps	n.a	n.a

#### REPORTED NET INCOME AND ROE<sup>2</sup>



1. Unless otherwise noted, net income refers to net income attributable to equity holders of the Bank (NIAEH)

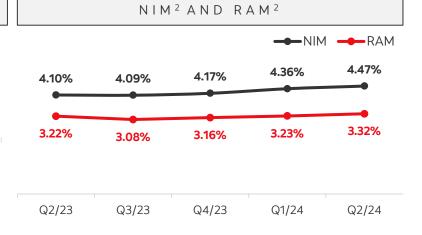
2. Refer to Non-GAAP Measures section from pages 43 to 63

3. Refer to Glossary from pages 64 to 65 for the description of the measure

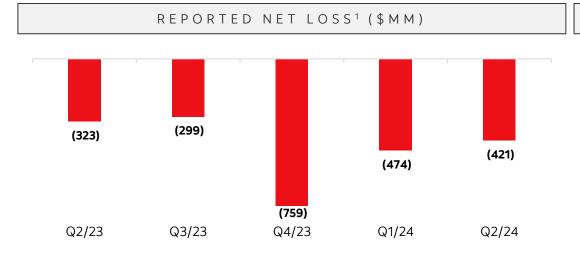
4. Net Income Attributable to Common Shareholders

The bank attributes capital to its business interior a basis that approximates 11.5% (2023 – 10.5%) of Basel III common equity capital requirements which includes credit, market and operational risks and leverage inherent in each business segment.

basis <sup>2</sup> )/Q	Y/Y HIGHLIGHTS (CONSTANT DOLLAR <sup>2</sup> )
	Net Income down 2%
3%)	<ul> <li>Higher PCLs</li> </ul>
3%)	o GBM Latam up 5%
2%)	Revenue up 6%
3%)	$\circ$ Net interest income up 14%; driven by margin expansion
576)	<ul> <li>Adjusted expenses<sup>2</sup> up 3% (reported up 2%)</li> </ul>
-	<ul> <li>NIM<sup>2</sup> up 37 bps (up 11 bps Q/Q)</li> </ul>
n.a	$\circ$ Higher loan and deposit margins; changes in business mix
n.a	<ul> <li>RAM<sup>2</sup> up 10 bps (up 9 bps Q/Q)</li> </ul>
n.a	<ul> <li>Higher margins partly offset by higher PCLs</li> </ul>
n.a	<ul> <li>YTD operating leverage<sup>3</sup> of 5.5% (reported FX)</li> </ul>
	Loans down 2%
3%)	<ul> <li>Retail up 4%; Business Banking down 7%</li> </ul>
2%)	Deposits up 6%
3%)	<ul> <li>Primarily term; personal up 2% and non-personal up 8%</li> </ul>
n.a	<ul> <li>LDR<sup>3</sup> of 124%, down from 138%</li> </ul>

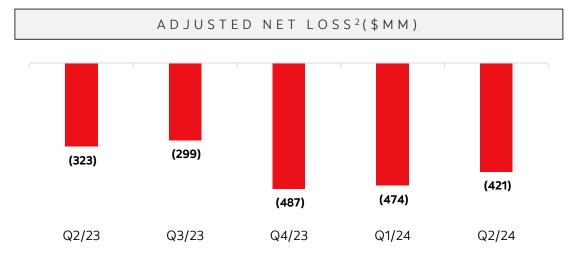


Other



#### HIGHLIGHTS

- Reported and adjusted net loss decreased \$53 million Q/Q from higher revenues and lower expenses
- Reported and adjusted net loss increased \$98 million Y/Y mainly from higher funding costs



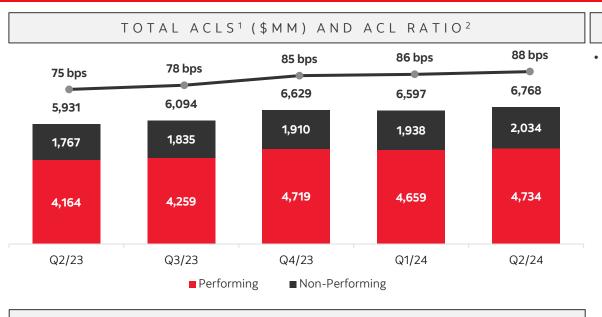
Note: Other segment includes all other smaller operating segments and corporate adjustments, such as the elimination of the tax-exempt income gross-up reported in net interest income, non-interest income and provision for income taxes and differences in the actual amount of costs incurred and charged to the operating segments

- 1. Unless otherwise noted, net loss refers to net loss attributable to equity holders of the Bank
- 2. Refer to Non-GAAP Measures section from pages 43 to 63

## Risk Review

Phil Thomas Group Head & Chief Risk Officer

### **Allowance for Credit Losses**

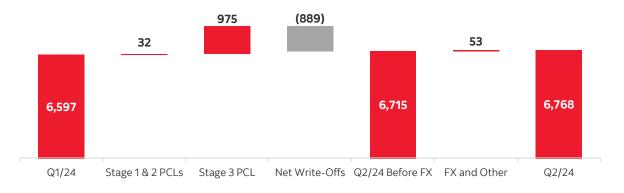


#### HIGHLIGHTS

#### Total ACL ratio up 2 bps Q/Q to 88 bps

- Continued ACL build
- Adjusting for the impact of foreign currency translation:
  - Performing allowances were \$4.7Bn (up \$21MM Q/Q)
  - Impaired allowances increased by \$61MM Q/Q due to higher provisions relating to retail portfolio credit migration

#### Q/Q ACL MOVEMENT (\$MM)

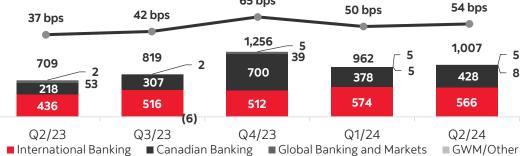


#### 1. Includes ACLs on off-balance sheet exposures and ACLs on acceptances and other financial assets

2. Refer to Glossary from pages 64 to 65 for the description of the measure

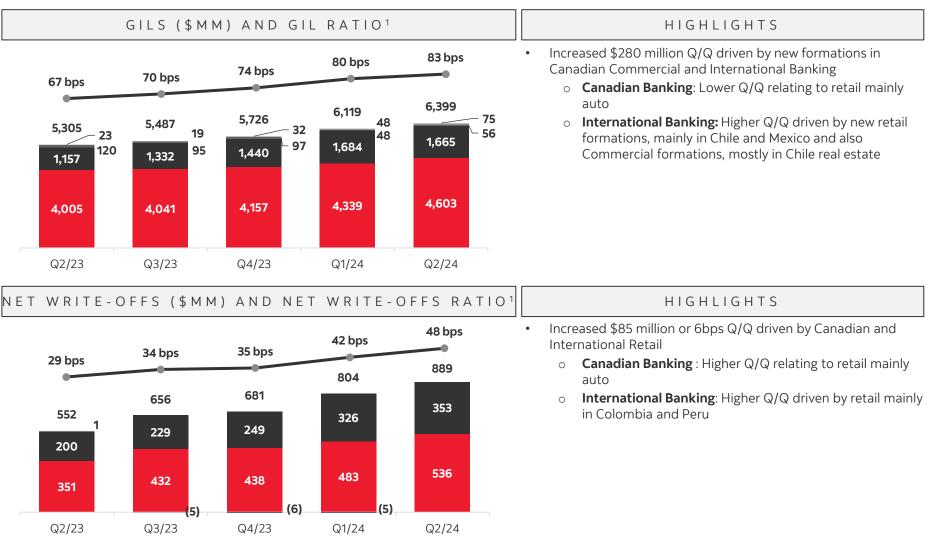
### **Provision for Credit Losses**

\$MM	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24	
	Q2/25	Q3/23	44/25	Q 1/2-4	92/24	Q/Q HIGHLIGHTS
All-Bank						Total PCL ratio of 54bps, up 4 bps Q/Q
Impaired	621	738	802	942	975	<ul> <li>Impaired PCLs are higher Q/Q driven by higher</li> </ul>
Performing	88	81	454	20	32	provisions in Canadian retail portfolios
Total	709	819	1,256	962	1,007	
Canadian Banking						<ul> <li>Performing PCLs were driven this quarter by retail</li> </ul>
Impaired	223	258	286	366	399	migration and portfolio growth partly offset by retail
Performing	(5)	49	414	12	29	credit migration to impaired
Total	218	307	700	378	428	<ul> <li>Canadian Banking PCLs (40 bps, up 6 bps Q/Q)</li> </ul>
International Banking						<ul> <li>Higher impaired provisions due to migration in retail</li> </ul>
Impaired	396	489	505	577	567	portfolios, mainly in auto and residential mortgages
Performing	40	27	7	(3)	(1)	• Performing provision was driven by retail portfolio
Total	436	516	512	574	566	migration and portfolio growth partly offset by credit
Global Wealth Management						migration to impaired
Impaired	3	1	2	4	8	<ul> <li>International Banking PCLs (138 bps, up 3 bps Q/Q)</li> </ul>
Performing	(1)	1	3	1	(1)	
Total	2	2	5	5	7	<ul> <li>Lower impaired PCLs Q/Q driven by lower commercial</li> </ul>
Global Banking and Markets						provisions and lower retail formations across most
Impaired	(1)	(10)	9	(5)	1	countries
Performing	54	4	30	10	4	
Total	53	(6)	39	5	5	
Other	-	-	-	-	1	
TOTAL PCLS	(\$MM) A	AND PC	L RAT	I O <sup>1</sup>		
	65 bps		50 bps	5	i4 bps	



1. Refer to Glossary from pages 64 to 65 for the description of the measure

### **Gross Impaired Loans and Net Write-offs**



International Banking 📕 Canadian Banking 📕 Global Banking and Markets 📕 Global Wealth Management

# Appendix

### Net Income and Adjusted Diluted EPS

#### Net Income (\$MM) and EPS (\$ per share)

Reported View	22/23	Q1/24	0	2/24
Net Income Attributable to Common Shareholders				
Net Income attributable to common shareholders	2,018	2,066		1,943
Dilutive impact of share-based payment options and others <sup>2</sup>	(12)	(15)		(15)
Net Income attributable to common shareholders (diluted)	2,006	2,051		1,928
Common Shares Outstanding				
Weighted average number of common shares outstanding	1,192	1,214		1,223
Dilutive impact of share-based payment options and others <sup>2</sup>	5	7		5
Weighted average number of diluted common shares outstanding	1,197	1,221		1,228
Adjusted View <sup>1</sup>				
Net Income Attributable to Common Shareholders				
Net Income attributable to common shareholders	2,033	2,079		1,956
Dilutive impact of share-based payment options and others <sup>2</sup>	(12)	(15)		(15)
Net Income attributable to common shareholders (diluted)	2,021	2,064		1,941
Common Shares Outstanding				
Weighted average number of diluted common shares outstanding	1,197	1,221		1,228
EPS Calculation				
Reported Basic EPS	\$ 1.69	\$ 1.70	\$	1.59
Dilutive impact of share-based payment options and others	(0.01)	(0.02)		(0.02)
Reported Diluted EPS	\$ 1.68	\$ 1.68	\$	1.57
Impact of adjustments on diluted earnings per share	 0.01	 0.01		0.01
Adjusted Diluted EPS <sup>1</sup>	\$ 1.69	\$ 1.69	\$	1.58

1. Refer to Non-GAAP Measures section from pages 43 to 63

Certain options as well as acquisition-related put/call options that the Bank may settle at its own discretion by issuing common shares were not included in the calculation of diluted earnings per share as they were anti-dilutive.

#### **Strong Balance Sheet Metrics**

<b>\$Bn</b> (unless indicated otherwise)	Q2/23	Q1/24	Q2/24	Y/Y
Capital Metrics				
CET1 Ratio <sup>1</sup>	12.3%	12.9%	13.2%	90 bps
Tier 1 Capital Ratio <sup>1</sup>	14.1%	14.8%	15.2%	110 bps
Total Capital Ratio <sup>1</sup>	16.2%	16.7%	17.1%	90 bps
TLAC Ratio <sup>2</sup>	28.3%	28.9%	28.9%	60 bps
Leverage Ratio <sup>3</sup>	4.2%	4.3%	4.4%	20 bps
TLAC Leverage Ratio <sup>2</sup>	8.4%	8.4%	8.4%	-
CET1 Capital <sup>1</sup>	55.5	58.1	59.4	7%
Liquidity Metrics				
Liquidity Coverage Ratio <sup>4</sup>	131%	132%	129%	(200 bps)
Net Stable Funding Ratio <sup>5</sup>	111%	117%	117%	600 bps
High Quality Liquid Assets	252	278	277	10%
Balance Sheet Metrics				
Loan-To-Deposit Ratio <sup>6</sup>	115%	110%	107%	(800 bps)
Wholesale Funding <sup>7</sup> /Total Assets (Spot)	22.7%	20.3%	19.9%	(280 bps)
Average Total Earning Assets <sup>6</sup>	1,279	1,312	1,303	2%
Average Total Net Loans and Acceptances	783	764	757	(3%)
Average Deposits <sup>8</sup>	679	697	705	4%

1. Commencing Q1 2024, regulatory capital ratios are based on Revised Basel III requirements as determined in accordance with OSFI Guideline – Capital Adequacy Requirements (November 2023). The prior year regulatory capital ratios were based on Revised Basel III requirements as determined in accordance with OSFI Guideline – Capital Adequacy Requirements (February 2023)

2. This measure has been disclosed in this document in accordance with OSFI Guideline – Total Loss Absorbing Capacity (September 2018)

3. The leverage ratios are based on Revised Basel III requirements as determined in accordance with OSFI Guideline – Leverage Requirements (February 2023)

4. This measure has been disclosed in this document in accordance with OSFI Guideline – Public Disclosure Requirements for Domestic Systemically Important Banks on Liquidity Coverage Ratio (April 2015)

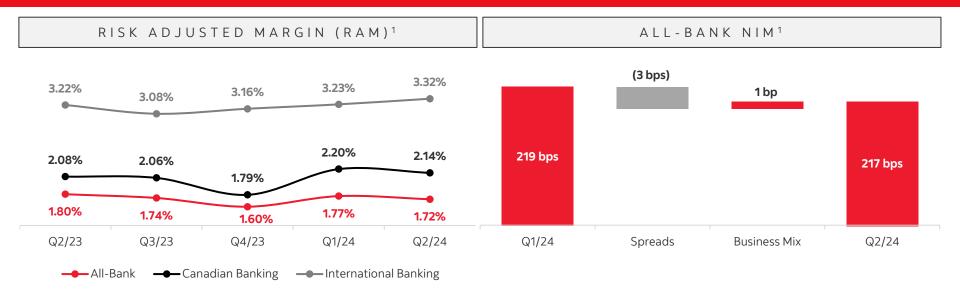
5. This measure has been disclosed in this document in accordance with OSFI Guideline – Net Stable Funding Ratio Disclosure Requirements (January 2021)

6. Refer to Non-GAAP Measures section from pages 43 to 63

7. Refer to page 47 of the Management's Discussion & Analysis in the Bank's Second Quarter 2024 Report to Shareholders for further detail

8. Excludes treasury sourced deposit funding

### **Risk Adjusted Margin and NIM**



CANADIAN BANKING NIM<sup>1</sup>

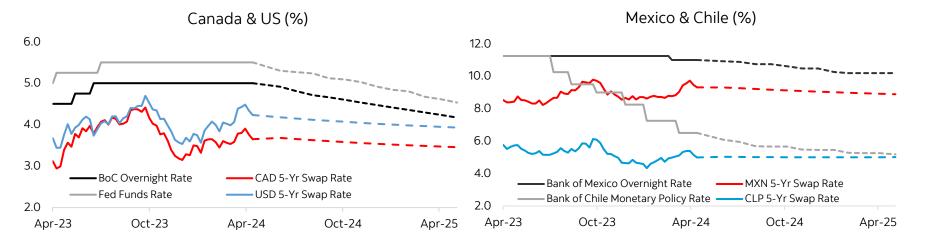
INTERNATIONAL BANKING NIM<sup>1</sup>



#### Interest Rate Sensitivity

	NET INTEREST INCOME SENSITIVITY <sup>1</sup>		ΡC	DLIC	YR	ΑΤΕ	СНА	A N G I	E AN [	00	TLOC	) K	
-	<ul> <li>NII is expected to benefit from the net impact of fixed asset and liability repricing over time and a reduction in the short end of the curve</li> </ul>	Country	Policy rate on			hange Quartei			Current - Policy	Fo	orecast P	olicy Rat	e <sup>3</sup>
	<ul> <li>Impact of an immediate and sustained 100 bps parallel</li> </ul>		Oct 31/21	FY 2022	FY 2023	Q1/24	Q2/24	QTD Q3/24	Rate	Jun 28/24	Sep 30/24	Dec 31/24	M 31
	shift on net interest income (NII) over a 12-month period	Canada	0.25%	+350	+125	-	-	-	5.00%	5.00%	4.75%	4.25%	3.7
	<ul> <li>+100 bps: \$25 million decrease in NII</li> <li>-100 bps: \$20 million decrease in NII</li> </ul>	US	0.25%	+300	+225	-	-	-	5.50%	5.50%	5.25%	5.00%	4.5
		Mexico	4.75%	+450	+200	-	(25)	-	11.00%	10.75%	10.25%	10.00%	9.2
	<ul> <li>Above scenarios assume a static balance sheet and no management actions<sup>1</sup></li> </ul>	Colombia	2.50%	+850	+225	(50)	(100)	-	11.75%	11.25%	9.75%	8.25%	6.7
	• ~\$100MM increase in NII over a 12-month period from a	Peru	1.50%	+550	+25	(75)	(50)	(25)	5.75%	5.50%	5.00%	4.50%	4.5
	25 bps decrease in short-term rates <sup>2</sup> assuming a constant balance sheet	Chile	2.75%	+850	(225)	(175)	(75)	(50)	6.00%	5.50%	4.75%	4.50%	4.2
_													

#### HISTORICAL INTEREST RATE ENVIRONMENT AND OUTLOOK<sup>4</sup>



Additional detail regarding non-trading interest rate sensitivity can be found on page 40 of the Management's Discussion & Analysis in the Bank's Second Quarter 2024 Report to Shareholders, available on 1. http://www.sedarplus.ca

Represents the 12-month revenue exposure (before-tax) to a 25 bps decrease in overnight to 1Y rates. 2.

3. Source: Scotia Economics. US and Canada forecast as of April 18, 2024, Mexico, Colombia, Peru and Chile forecasts as of May 3, 2024

4. As at May 14th, 2024 Mar

31/25

3.75%

4.50% 9.25%

6.75%

4.50%

4.25%

#### **Economic Outlook in Core Markets**

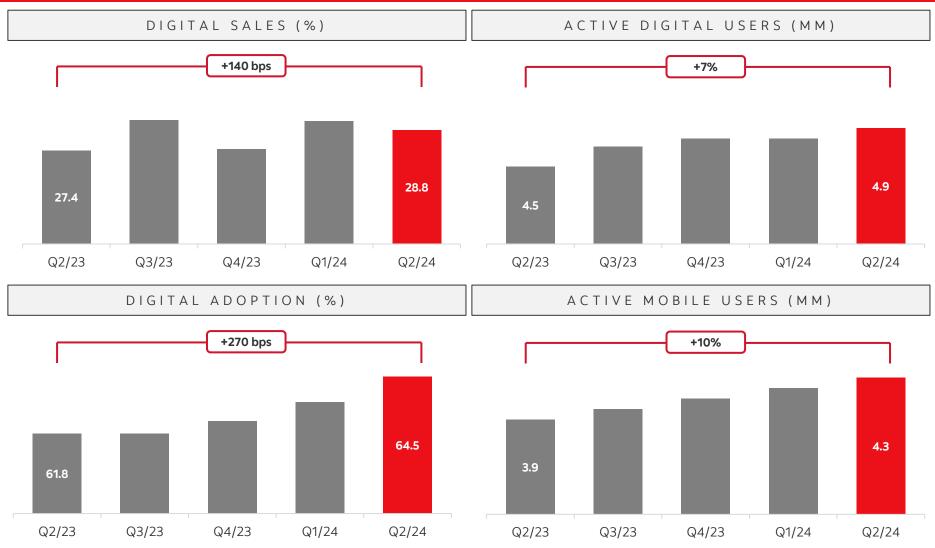
#### REAL GDP (ANNUAL % CHANGE)

						Forecast <sup>1</sup>									
Country		2010 20 Average	2021	2022	2023		2024 2025								
						Q1E <sup>2</sup>	Q2F	Q3F	Q4F	Full Year	Q1F	Q2F	Q3F	Q4F	Full Year
*	Canada	1.6	5.3	3.8	1.1	1.0	1.2	1.8	2.0	1.5	1.8	1.9	2.1	2.3	2.0
	U.S.	2.0	5.8	1.9	2.5	3.0	3.0	2.0	1.6	2.4	1.4	1.3	1.6	1.6	1.5
٩	Mexico	1.3	6.0	3.7	3.2	1.6	3.0	2.6	2.4	2.4	1.8	1.5	1.6	1.4	1.6
*	Chile	2.5	11.3	2.1	0.2	2.3	3.6	2.1	4.0	3.0	2.0	2.3	3.2	2.6	2.5
	Peru	3.1	13.4	2.7	(0.5)	1.4	3.2	3.3	2.7	2.7	3.2	2.9	1.9	2.1	2.5
	Colombia	2.7	10.8	7.3	0.6	0.7	1.6	0.9	1.7	1.4	1.8	2.2	2.4	2.3	2.2

1. Sources: Scotia Economics. US and Canada forecast as of April 18, 2024. Mexico, Chile, Peru, Colombia forecast as of May 3, 2024

2. Q1/24 GDP data for the US, Mexico, Chile, Peru and Colombia are estimates as of May 23, 2024, while Canada is a forecast

### **Digital Progress: Canada**



#### Definitions

Digital Sales: % of retail unit sales using only Digital platforms; excludes digitally assisted sales. Sales figures excludes auto, broker-originated mortgages, and mutual funds Digital Adoption: % (% of customers with Digital login (90 days) / Total addressable Customer Base)

Active Digital Users: # of customers who logged into the website and/or mobile in the last 90 days

Active Mobile Users: # of customers who logged into mobile in the last 90 days

### **Digital Progress: International**<sup>1</sup>



#### Definitions

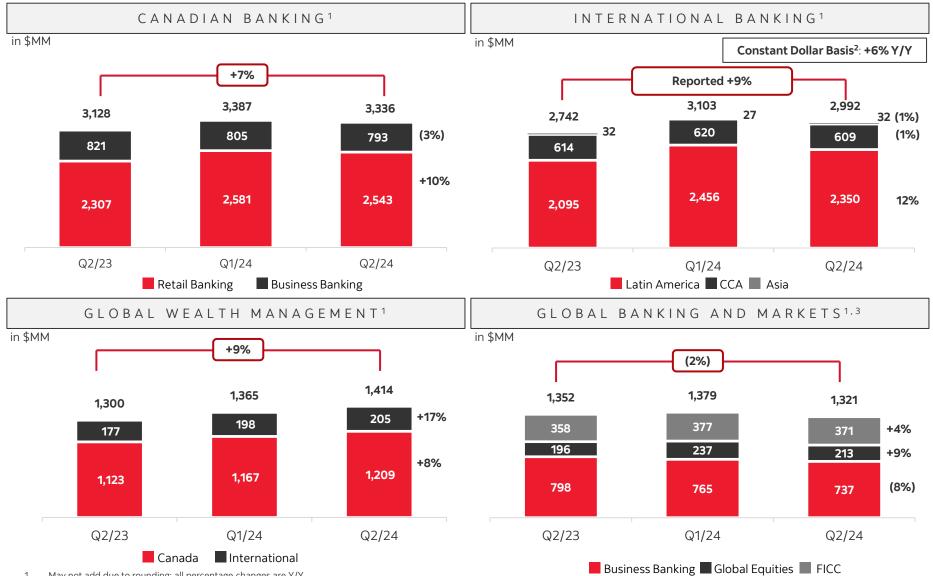
Digital Sales: % of retail unit sales using only Digital platforms; excludes digitally assisted sales. Sales figures excludes auto, broker-originated mortgages, and mutual funds Digital Adoption %: (% of customers with Digital login (90 days) / Total addressable Customer Base)

Active Digital Users: # of customers who logged into the website and/or mobile in the last 90 days

Active Mobile Users: # of customers who logged into mobile in the last 90 days

1. International includes Mexico, Chile, Peru, and Colombia.

#### **Revenue Growth**



1. May not add due to rounding; all percentage changes are Y/Y

2. Refer to Non-GAAP Measures section from pages 43 to 63

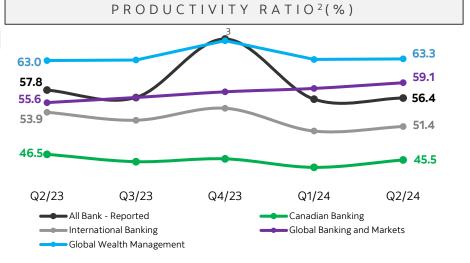
3. GBM LatAm revenue contribution and assets are reported in International Banking's results

#### **Non-Interest Expense**

N O N - I N T E R E S T	ΕΧΡΕΝS	Е	HIGHLIGHTS		
NON-INTEREST \$MM Salaries and Benefits Performance-based Compensation Share-based Compensation Technology Depreciation and Amortization Premises Communications Advertising & Business Development Professional	E X P E N S Q2/24 1,813 577 65 556 410 143 99 148 191	Q/Q           2%           13%           (59%)           (2%)           (3%)           4%           (7%)           (3%)           18%	Y/Y 1% 10% (40%) 7% (0%) 4% (2%) 6% 2%	<ul> <li>Y/Y         <ul> <li>Expenses increased 3%                 <ul> <li>Higher technology-related costs, personnel costs from inflationary adjustments, performance-based compensation, advertising, and the negative impact of foreign currency translation</li> <li>Partly offsetting was lower share-based compensation as well as the benefits related to efficiency initiatives</li> </ul> </li> <li>Expenses down 1%                 <ul> <li>Seasonally lower share-based compensation and impact of two</li> </ul> </li> </ul> </li> </ul>	
Business and Capital Taxes	171	(7%)	8%	<ul><li>fewer days in the quarter</li><li>Partly offset by higher performance compensation</li></ul>	
Other Total	538 4,711	(4%)	9% 3%	-	

#### EXPENSES BY BUSINESS LINE

\$ММ	Q2/24	ଦ/ଦ	Y/Y
Canadian Banking	1,518	1%	4%
International Banking	1,537	(2%)	4%
Global Wealth Management	895	4%	9%
Global Banking and Markets	781	(3%)	4%
Other	(20)	nmf	nmf
Total	4,711	(1%)	3%
International Banking (constant FX <sup>1</sup> )	1,537	(2%)	2%

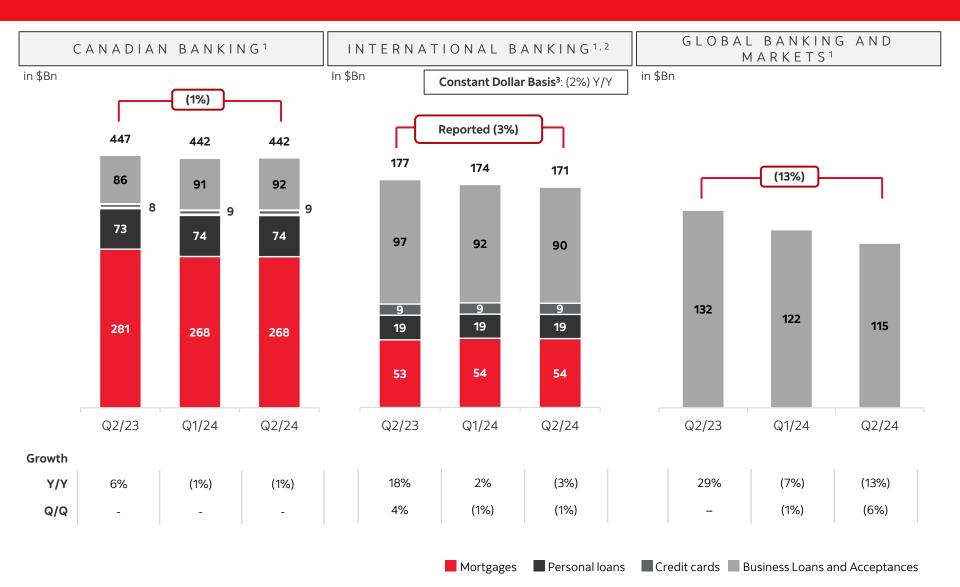


1. Refer to Non-GAAP Measures section from pages 43 to 63

2. Refer to Glossary from pages 64 to 65 for the description of the measure

3. Q4/23 reported productivity was 66.8% while adjusted productivity was 59.7%. Refer to Non-GAAP Measures section from pages 43 to 63

#### **Average Loans by Business Line**

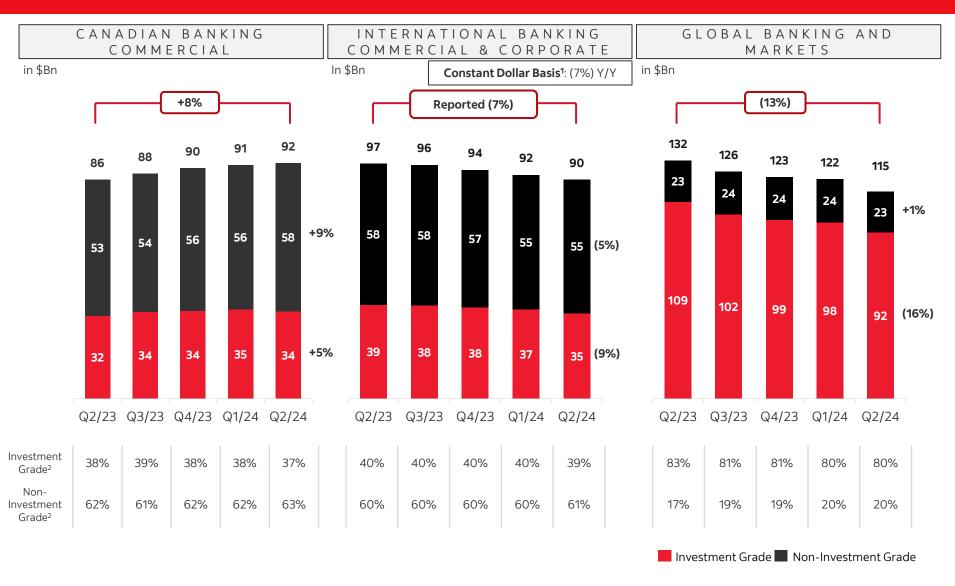


1. May not add due to rounding

2. Prior period amounts have been restated to conform with current period presentation

3. Refer to Non-GAAP Measures section from pages 43 to 63

#### **Average Business Banking Loans**

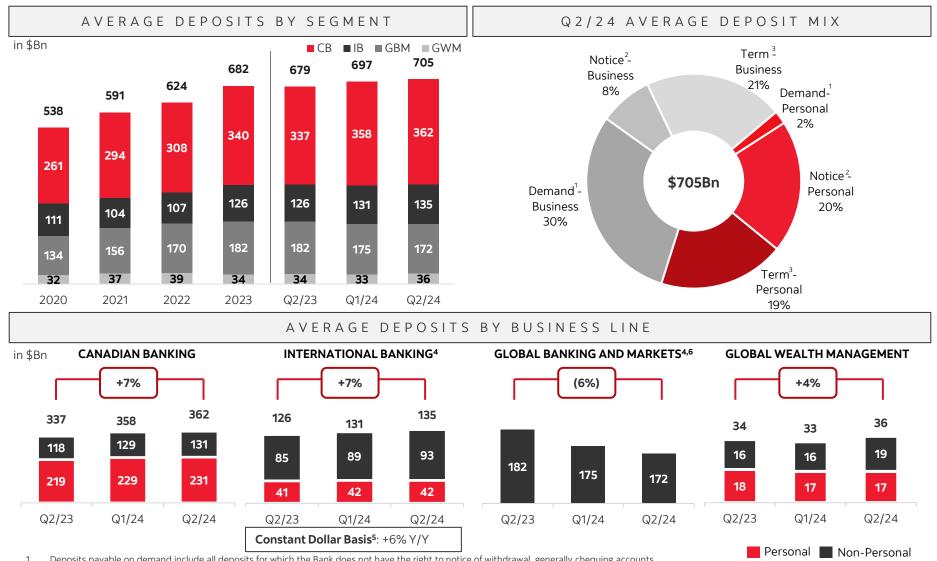


Note: All percentage changes are Y/Y; may not add due to rounding;

1. Refer to Non-GAAP Measures section from pages 43 to 63

2. Refer to T33 in the Bank's 2023 Annual Report (Page 65) for mapping internal ratings scale to external rating agencies; Non-Investment grade includes non-investment grade, watch-list and default exposure; prior period amounts have been restated to conform with current period presentation

### **Strong Deposit Growth**



1. Deposits payable on demand include all deposits for which the Bank does not have the right to notice of withdrawal, generally chequing accounts

2. Deposits payable after notice include all deposits for which the Bank requires notice of withdrawal, generally savings accounts

All deposits that mature on a specified date, generally term deposits, guaranteed investments certificates and similar instruments 3.

Includes deposits from banks 4.

5. Refer to Non-GAAP Measures section from pages 43 to 63

6. Commencing Q1 2024, certain treasury-related deposit balances that were previously reported under GBM are now reported in the Other segment of the Bank, reducing GBM deposit volumes by \$7.1Bn in Q1/24

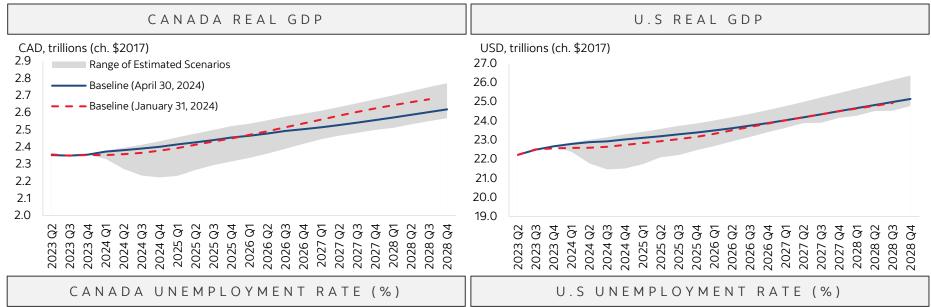
#### **Macroeconomic Scenarios**

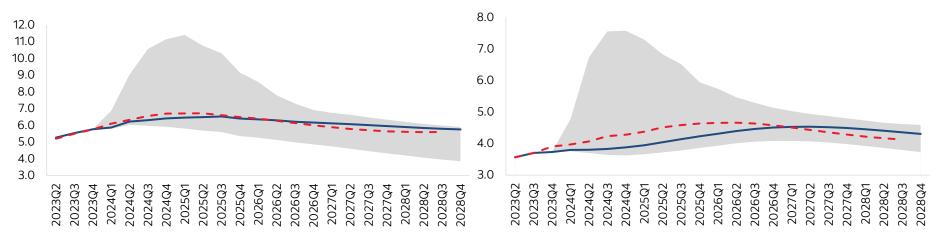
#### SELECT MACROECONOMIC VARIABLES USED TO ESTIMATE EXPECTED CREDIT LOSSES

Next 12 Months	Base Case Scenario		Alternative Scenario – Optimistic		Alternative Scenario – Pessimistic		Alternative Scenario – Very Pessimistic	
	Q2/24	Q1/24	Q2/24	Q1/24	Q2/24	Q1/24	Q2/24	Q1/24
Canada								
Real GDP growth, Y/Y % change	1.7	0.5	2.8	1.4	(2.0)	(2.3)	(4.6)	(4.5)
Consumer price index, Y/Y % change	2.5	2.6	2.7	2.7	1.8	2.0	6.4	6.1
Bank of Canada overnight rate target, average %	4.44	4.50	4.64	4.60	3.89	3.99	5.53	5.48
Unemployment rate, average %	6.4	6.4	5.9	6.1	8.1	8.2	10.5	10.4
US								
Real GDP growth, Y/Y % change	2.0	1.3	2.9	1.9	(1.5)	(1.7)	(3.6)	(3.5)
Consumer price index, Y/Y % change	3.1	2.8	3.3	3.0	2.0	2.1	7.0	6.6
Target federal funds rate, upper limit, average %	5.06	4.88	5.39	4.94	4.36	4.41	5.96	5.84
Unemployment rate, average %	3.9	4.1	3.7	4.0	5.5	5.7	7.3	7.4
Global							· ·	
WTI oil price, average USD/bbl	80	81	85	86	65	69	58	64

#### **Macroeconomic Scenarios**

The following charts provide a quarterly breakdown of key macroeconomic variables used for our base case scenarios to calculate the modelled estimate for the allowance for credit losses.

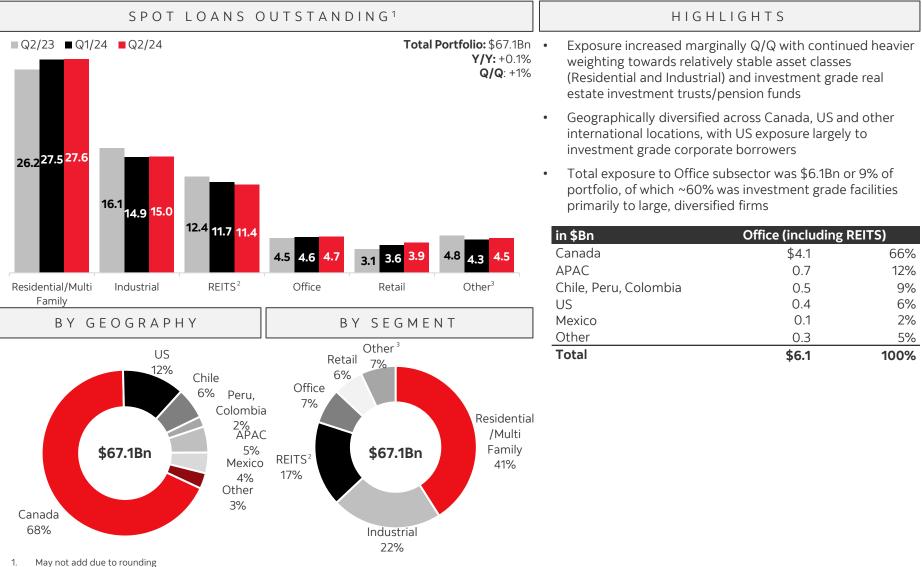




Note: Refer to page 36 of the Management's Discussion & Analysis in the Bank's Second Quarter 2024 Report to Shareholders for further detail

#### **Commercial Real Estate**

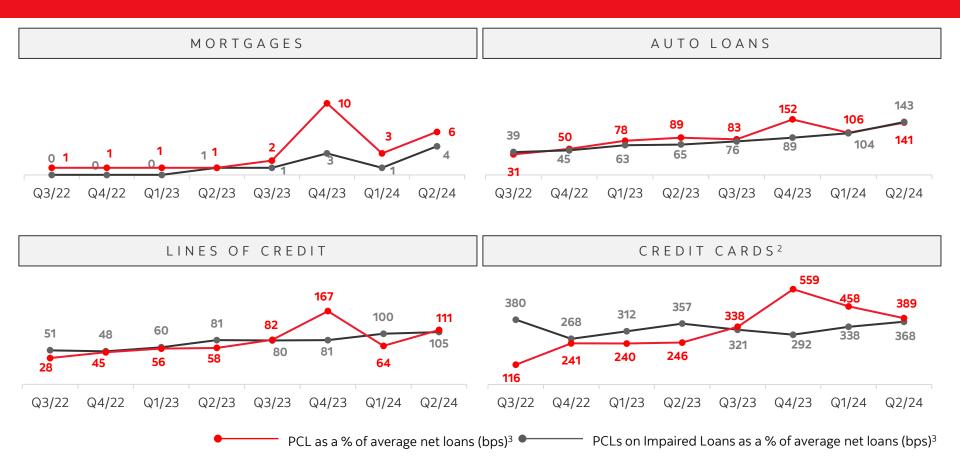
Portfolio comprised of Commercial Real Estate, and Contractor loans which include Engineering & Project Management and Trade Contractors



<sup>2.</sup> REITs include REITs-Industrial (7%), REITs-Retail (4%), REITs-Residential (3%), REITs-Office (2%) and REITs-Diversified (2%)

3. Other includes Engineering & Project Management and Trade Contractors.

#### **Canadian Retail: Loans and Provisions**<sup>1</sup>



Q2/24	Mortgages	Auto Loans	Secured LOC	Unsecured LOC	Credit Cards	Total⁴
Spot Balance (\$Bn)	\$289	\$41	\$24	\$13	\$9	\$378
% Secured	100%	100%	100%	-	1%	94%

1. Includes Wealth Management

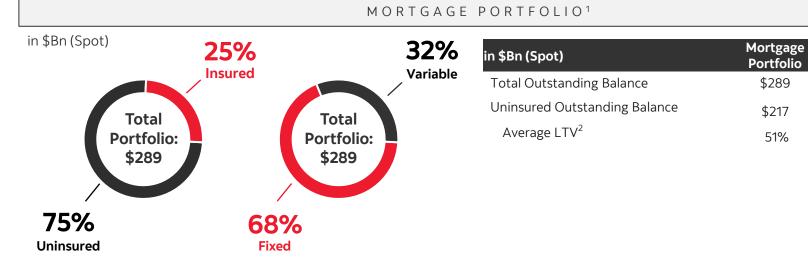
2. Excluding one-time impact of fully provisioned write-offs, Q3/22 PCL ratio on impaired loans is 280 bps

3. Refer to Glossary from pages 64 to 65 for the description of the measure

4. Total includes other smaller portfolios.

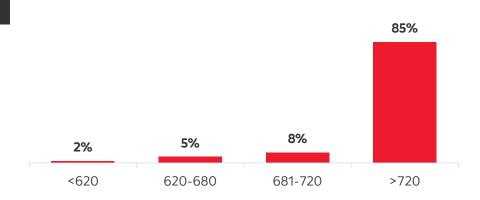
### **Canadian Residential Mortgages**

Asset yields on variable rate mortgages reprice with each change to Scotiabank's prime rate



#### CANADA UNINSURED MORTGAGE PORTFOLIO<sup>3</sup> FICO<sup>®</sup> DISTRIBUTION -UNINSURED PORTFOLIO<sup>3</sup>

	Average FICO <sup>®</sup> Score	% of Portfolio Uninsured
Canada	799	75%
GTA	801	86%
GVA	805	86%



1. Includes Wealth Management

2. Weighted by mortgage balances and adjusted for property values based on the Teranet – National Bank National Composite House Price Index

3. FICO is a registered trademark of Fair Isaac Corporation.

Variable

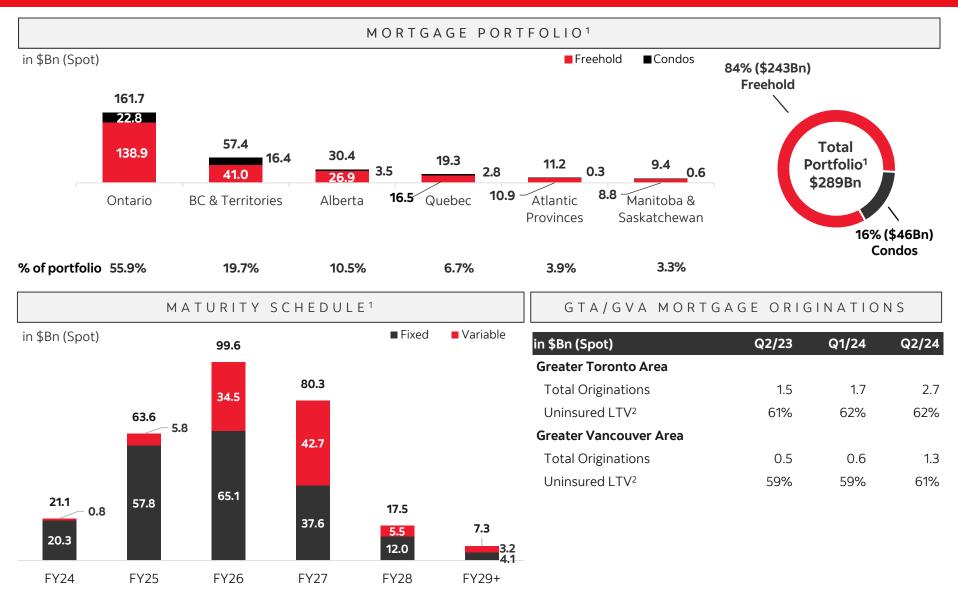
Mortgages

\$92

\$80

59%

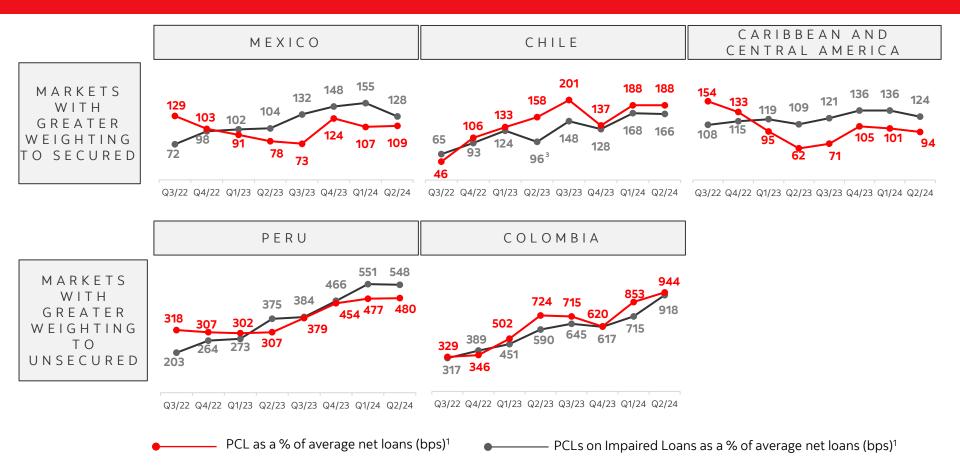
### **Canadian Residential Mortgages**



1. Includes Wealth Management; may not add due to rounding

2. Average LTV ratios for our uninsured residential mortgages originated during the quarter.

#### **International Retail: Loans and Provisions**



Q2/24	Mexico	Chile	Caribbean & CA	Peru	Colombia	Total <sup>2</sup>
Spot Balance (\$Bn)	\$22	\$28	\$14	\$10	\$7	\$83
% Secured	93%	78%	76%	43%	39%	73%

1. Refer to Glossary from pages 64 to 65 for the description of the measure

2. Total includes other smaller portfolios

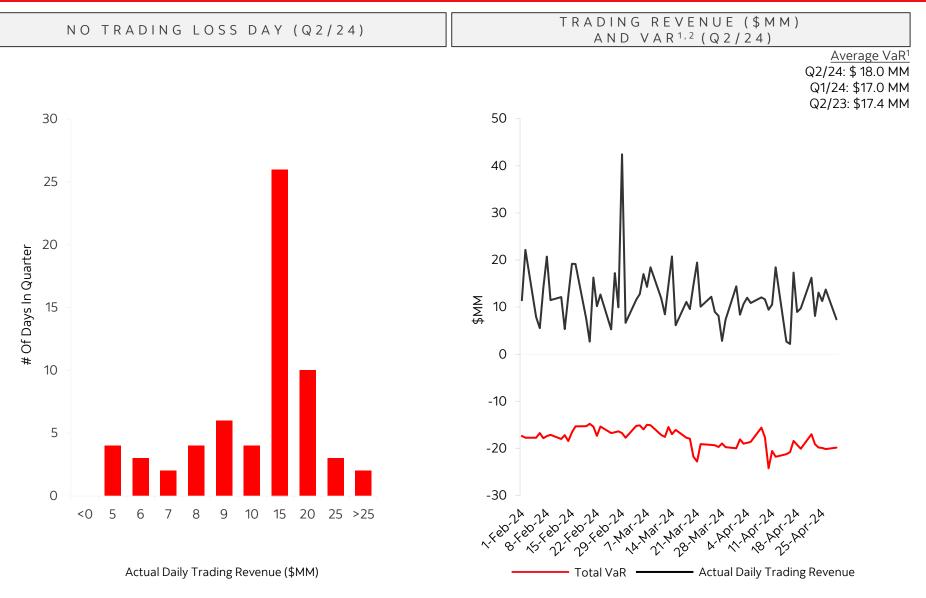
3. Includes benefit of loss sharing agreement with partner related to credit card program

### Retail 90+ Days Past Due Loans<sup>1</sup>

Canada	Q3/22	Q4/22	Q1/23	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24
Mortgages	0.09%	0.09%	0.11%	0.12%	0.14%	0.16%	0.20%	0.19%
Personal Loans	0.42%	0.49%	0.56%	0.58%	0.63%	0.69%	0.55%	0.50%
Credit Cards	0.65%	0.72%	0.70%	0.71%	0.61%	0.70%	0.79%	0.79%
Secured and Unsecured Lines of Credit	0.16%	0.17%	0.20%	0.25%	0.22%	0.29%	0.33%	0.31%
Total	0.15%	0.15%	0.18%	0.20%	0.22%	0.25%	0.26%	0.26%

International	Q3/22	Q4/22	Q1/23	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24
Mortgages	2.16%	2.21%	2.20%	2.24%	2.33%	2.39%	2.57%	2.68%
Personal Loans	3.03%	3.14%	3.41%	3.50%	3.60%	3.78%	4.21%	4.16%
Credit Cards	1.99%	2.32%	2.37%	2.75%	2.79%	2.95%	3.20%	3.45%
Total	2.34%	2.42%	2.47%	2.56%	2.64%	2.74%	2.97%	3.07%

### **Trading Results**



1. Due to a change in regulation, additional portfolios were included in VaR as of Q1 2024, prior periods also restated to align

2. Refer to Glossary from pages 64 to 65 for the description of the measure

### International Banking: Mexico and Chile<sup>1</sup>

		ΜE	XICO						CH	HILE				
\$MM, Reported	k				Const	ant Dollar <sup>2</sup>	\$MM, Reported	d				Constant Dollar <sup>2</sup>		
		Q2/24	Y/Y	ଦ/ଦ	Y/Y	ଦ/ଦ			Q2/24	Y/Y	ଦ/ଦ	Y/Y	ଦ/ଦ	
Revenue		800	19%	(2%)	10%	(4%)	Revenue		584	(4%)	(10%)	10%	(3%)	
Expenses		392	17%	1%	7%	(1%)	Expenses	Expenses		(14%)	(9%)	3%	(2%)	
Provision for cre	edit losses	81	40%	(1%)	28%	(4%)	Provision for cre	Provision for credit losses		(1%)	(12%)	18%	(6%)	
NIAEH		239	16%	(6%)	8%	(8%)	NIAEH		164	(1%)	(7%)	6%	2%	
Effective Tax Ra	ite	25.1%	68 bps	80 bps			Effective Tax Ra	Effective Tax Rate		425 bps	(243 bps)			
Net interest ma	rgin <sup>2</sup>	4.13%	7 bps	(21 bps)			Net interest ma	Net interest margin <sup>2</sup>		28 bps	8 bps			
Risk adjusted m	argin <sup>2</sup>	3.57%	(3 bps)	(20 bps)			Risk adjusted m	nargin <sup>2</sup>	2.50%	13 bps	14 bps			
Deposits (avera	ge) (\$Bn)	51	21%	4%	13%	2%	Deposits (average) (\$Bn)		24	(10%)	0%	4%	6%	
Loans (average)	(\$Bn)	49	12%	3%	5%	0%	Loans (average) (\$Bn)		49	(16%)	(6%)	(3%)	0%	
R O E	E <sup>2</sup> AND	PROD	UCTIV	ITY RA	T I O <sup>3</sup>		ROE <sup>2</sup> AND PRODUCTIVITY RATIO <sup>3</sup>							
	50.0%	49	.0%	49.0%		49.0%	Return on Equity	43.5%	40.4% 41.6%		41.6%	3	8.4%	
Productivity Ratio	18.9%	22	.0%	22.8%		21.9%	Productivity Ratio			•			-	
	10.9%		•	•				11.3%	14	.4%	10.3%	1	1.8%	
	2021	20	)22	2023		Q2/24		2021	20	)22	2023	G	2/24	
NIACS <sup>4</sup>	\$586	\$	745	\$857		\$239	NIACS <sup>4</sup>	\$605	\$8	41	\$639	9	\$164	
Equity <sup>2,5</sup>	\$3,093	\$3	,393	\$3,760		\$4,452	Equity <sup>2,5</sup>	\$5,365	\$5,8	344	\$6,189	\$	5,634	

1. All figures exclude wealth management

2. Refer to Non-GAAP Measures section from pages 43 to 63

3. Refer to Glossary from pages 64 to 65 for the description of the measure

4. Net Income Attributable to Common Shareholders

5. The bank attributes capital to its business lines on a basis that approximates 11.5% (2021-2023: 10.5%) of Basel III common equity capital requirements which includes credit, market and operational risks and leverage inherent in each business segment.

### International Banking: Peru and Colombia<sup>1</sup>

	Р	ERU						COL	ΟΜΒΙΑ			
\$MM, Reported				Consta	ant Dollar <sup>2</sup>	\$MM, Reporte	d				Constant Dollar <sup>2</sup>	
	Q2/24	Y/Y	ଦ/ଦ	Y/Y	ଦ/ଦ			Q2/24	Y/Y	ଦ/ଦ	Y/Y	ଦ/ଦ
Revenue	421	3%	(9%)	2%	(9%)	Revenue		293	28%	4%	8%	2%
Expenses	168	4%	5%	2%	4%	Expenses		181	14%	0%	(6%)	(2%)
Provision for credit losse	es 128	56%	0%	54%	0%	Provision for cr	edit losses	153	47%	10%	22%	8%
NIAEH	98	(22%)	(28%)	(23%)	(28%)	NIAEH		(14)	nmf	nmf	nmf	nmf
Effective Tax Rate	22.2%	(153 bps)	52 bps			Effective Tax R	ate	nmf	nmf	nmf		
Net interest margin <sup>2</sup>	5.59%	63 bps	15 bps			Net interest ma	argin <sup>2</sup>	5.06%	90 bps	41 bps		
Risk adjusted margin <sup>2</sup>	3.49%	(18 bps)	10 bps			Risk adjusted m	nargin <sup>2</sup>	0.62%	(24 bps)	(5 bps)		
Deposits (average) (\$Bn	) 16	(3%)	2%	(3%)	2%	Deposits (average) (\$Bn)		11	15%	12%	(3%)	9%
Loans (average) (\$Bn)	21	(6%)	(2%)	(7%)	(3%)	Loans (average) (\$Bn)		13	8%	1%	(8%)	(1%)
ROE <sup>2</sup> AN	D PROE	DUCTIV	ITY RA	ΔΤΙΟ <sup>3</sup>		ROE <sup>2</sup> AND PRODUCTIVITY RATIO <sup>3</sup>						
← Return on Equity 38.3% ← Productivity ← Ratio	Э	9.4%	41.0%		39.8%	Return on Equity Productivity Ratio	62.9%	66.	.8%	67.5%	62	2.0% ●
11.3%	1	3.8%	15.9%		15.7%		5.3%	3.3	3%	nmf	r	ımf ●
<b>2021</b> NIACS <sup>4</sup> \$301		<b>2022</b> 5382	<b>2023</b> \$415		<b>Q2/24</b> \$98	NIACS <sup>4</sup>	<b>2021</b> \$68	<b>20</b> \$4	<b>)22</b>	<b>2023</b> (\$19)		2 <b>/24</b> 514)
								· · · · · · · · · · · · · · · · · · ·				
Equity <sup>2,5</sup> \$2,655	\$	2,772	\$2,612		\$2,534	Equity <sup>2,5</sup>	\$1,263	\$1,3	333	\$1,247	\$1	,420

1. All figures exclude wealth management

2. Refer to Non-GAAP Measures section from pages 43 to 63

3. Refer to Glossary from pages 64 to 65 for the description of the measure

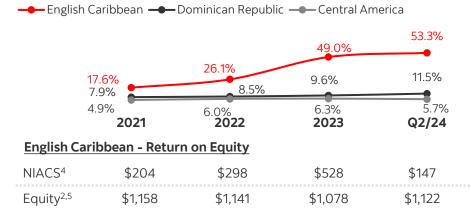
4. Net Income Attributable to Common Shareholders

5. The bank attributes capital to its business lines on a basis that approximates 11.5% (2021-2023: 10.5%) of Basel III common equity capital requirements which includes credit, market and operational risks 40 and leverage inherent in each business segment.

#### International Banking: Caribbean and Central America<sup>1</sup>

FINANCIAL PE	RFOR	MANCE	AND	METRIC	S
\$MM, Reported				Constant	Dollar <sup>2</sup>
	Q2/24	Y/Y	ଦ/ଦ	Y/Y	ହ/ହ
Revenue	609	(1%)	(2%)	0%	(2%)
Expenses	331	(3%)	(7%)	(3%)	(7%)
Provision for credit losses	34	38%	(8%)	38%	(8%)
NIAEH	170	2%	5%	0%	4%
Net interest margin <sup>2</sup>	5.86%	(3 bps)	13 bps		
Risk adjusted margin <sup>2</sup>	5.40%	(14 bps)	17 bps		
Effective Tax Rate	18.8%	(335 bps)	25 bps		
Productivity Ratio <sup>3</sup>	54.3%	(135 bps)	(306 bps)	)	
Deposits (average) (\$Bn)	26	2%	2%	2%	1%
Loans (average) (\$Bn)	24	3%	1%	3%	1%

#### RETURN ON EQUITY<sup>2</sup>



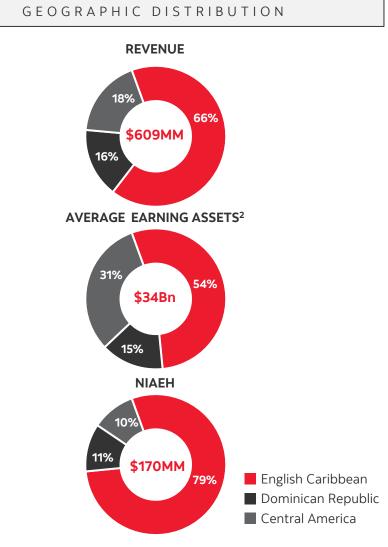
All figures exclude wealth management 1

2.

3.

4.





### **Impact of Foreign Currency Translation**

The table below reflects the estimated impact of foreign currency translation on key income statement items and is computed on a basis that is different than the "Constant dollar" table in Non-GAAP Measures on page 42.

Average Exchange Rate	Q2/24	Q1/24	Q2/23	ଦ/ଦ	Y/Y
US Dollar/Canadian Dollar	0.737	0.740	0.738	(0.4)%	(0.1)%
Mexican Peso/Canadian Dollar	12.443	12.734	13.549	(2.3)%	(8.2)%
Peruvian Sol/Canadian Dollar	2.762	2.772	2.799	(0.4)%	(1.3)%
Colombian Peso/Canadian Dollar	2,871.913	2,932.809	3,469.331	(2.1)%	(17.2)%
Chilean Peso/Canadian Dollar	710.545	659.613	594.071	7.7%	19.6%

Impact on Net Income <sup>1</sup> (\$MM except EPS)	ଦ/ଦ	Y/Y
Net Interest Income	(20)	(27)
Non-Interest Income <sup>2</sup>	(46)	24
Total Revenue	(66)	(3)
Non-Interest Expenses	(2)	(28)
Other Items (Net of Tax) <sup>2</sup>	19	_
Net Income	(49)	(31)
Earnings Per Share (diluted)	(0.04)	(0.03)
Impact by business line (\$MM)		
Canadian Banking	_	_
International Banking <sup>2</sup>	(15)	(3)
Global Wealth Management	_	2
Global Banking and Markets	2	(1)
Other <sup>2</sup>	(36)	(29)
Net Income	(49)	(31)

1. Includes the impact of all currencies;

2. Includes the impact of foreign currency hedges.

#### Non-GAAP Measures

#### **Non-GAAP Measures**

The Bank uses a number of financial measures and ratios to assess its performance, as well as the performance of its operating segments. Some of these financial measures and ratios are presented on a non-GAAP basis and are not calculated in accordance with Generally Accepted Accounting Principles (GAAP), which are based on International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB), are not defined by GAAP and do not have standardized meanings and therefore might not be comparable to similar financial measures and ratios disclosed by other issuers. The Bank believes that non-GAAP measures and ratios are useful as they provide readers with a better understanding of how management assesses performance. These non-GAAP measures and ratios are used throughout this report and defined below.

	NON-GAAP DEFINITIONS	
Adjusted Productivity Ratio	Adjusted productivity ratio represents adjusted non-interest expenses as a percentage of adjusted total revenue. This is a non-GAAP ratio. Management uses the productivity ratio as a measure of the Bank's efficiency. A lower ratio indicates improved productivity.	Page 46
Adjusted results	Management considers both reported and adjusted results and measures useful in assessing underlying ongoing business performance. Adjusted results and measures remove certain specified items from revenue, non-interest expenses, income taxes and non-controlling interests. Presenting results on both a reported basis and adjusted basis allows readers to assess the impact of certain items on results for the periods presented, and to better assess results and trends excluding those items that may not be reflective of ongoing business performance.	Pages 46-49
Constant dollar basis	International Banking business segment results are analyzed on a constant dollar basis which is a non-GAAP measure. Under the constant dollar basis, prior period amounts are recalculated using current period average foreign currency rates. The reconciliation is between reported, adjusted and constant dollar results for International Banking for prior periods. The Bank believes that constant dollar is useful for readers to understand business performance without the impact of foreign currency translation and is used by management to assess the performance of the business segment. The constant dollar tables are computed on a basis that is different than the table "Impact of foreign currency translation" on page 42.	Pages 52, 53, 57-62
Core earning assets	Core earning assets are defined as interest-bearing deposits with financial institutions, investment securities and loans net of allowances. This is a non-GAAP measure. The Bank believes that this measure is useful for readers as it represents the main interest-generating assets and eliminates the impact of trading businesses.	Pages 54, 55, 59-62
Core net interest income	Core net interest income is defined as net interest income earned from core earning assets. This is a non-GAAP measure.	Pages 54, 55, 59-62
Earning assets	Earning assets are defined as income generating assets which include deposits with financial institutions, trading assets, investment securities, investments in associates, securities borrowed or purchased under resale agreements, loans net of allowances, and customers' liability under acceptances. This is a non-GAAP measure.	Pages 54, 55, 59-62

### **Non-GAAP Measures**

#### NON-GAAP DEFINITIONS (CONT'D)

Loan to Deposit Ratio (LDR) - All Bank	This metric is calculated as Total Average Net Loans and Acceptances to Customers/Total Average Deposits excluding treasury sourced deposit funding. This is a non-GAAP measure.	Page 56			
Net interest margin (NIM)	Net interest margin is a non-GAAP ratio that is used to measure the return generated by the Bank's core earning assets net of the cost of funding.	Pages 54, 55, 59-62			
	Net interest margin is calculated as core net interest income (annualized) divided by average core earning assets.	55, 55-62			
Non-earning assets	Non-earning assets are defined as cash, precious metals, derivative financial instruments, property and equipment, goodwill and other intangible assets, deferred tax assets and other assets. This is a non-GAAP measure.	Pages 54, 55, 59-62			
Pre-Tax, Pre-Provision Profit	Pre-tax, pre-provision profit (PTPP) is a non-GAAP measure and is calculated as the difference between revenues and expenses. The Bank believes this measure to useful for readers as it measures the Bank's operating profit before subtracting credit losses and taxes.	Pages 6, 8- 11			
	Adjusted PTPP is calculated as the difference between adjusted revenues and adjusted expenses.				
	Return on equity for the business segments and countries is calculated as a ratio of net income attributable to common shareholders (annualized) of the business segment/country and the capital attributed.				
	The amount of common equity allocated to each business segment is referred to as attributed capital. The attribution of capital within each business segment is intended to approximate a percentage of the Basel III common equity capital requirements based on credit, market and operational risks and leverage inherent within each business segment. Attributed capital is a non-GAAP measure.				
Return on equity (ROE)	In the first quarter of 2024, in line with OSFI's increased Domestic Stability Buffer announced requirements, the Bank increased the capital attributed to its business lines and countries to approximate 11.5% of Basel III common equity capital requirements based on credit, market and operational risks and leverage inherent within each business segment/country. Previously, capital was attributed based on a methodology that approximate 10.5% of Basel III common equity capital was attributed based on a methodology that approximated 10.5% of Basel III common equity capital requirements.	Pages 50, 63			
	Adjusted return on equity is a non-GAAP ratio which represents adjusted net income attributable to common shareholders (annualized) as a percentage of average common shareholders' equity.				
Return on tangible common equity (ROTCE)	Return on tangible common equity is a profitability measure that is calculated by dividing the net income attributable to common shareholders (annualized), adjusted for the amortization of intangibles (excluding software), by average tangible common equity. Tangible common equity is defined as common shareholders' equity adjusted for goodwill and intangible assets (excluding software), net of deferred taxes. This is a non-GAAP ratio.	Page 51			
	Adjusted return on tangible common equity represents adjusted net income attributable to common shareholders as a percentage of average tangible common equity. This is a non-GAAP ratio.				
Risk Adjusted Margin (RAM)	Risk Adjusted Margin calculated as Core Net interest income less Provisions for Credit Losses / core earning assets. The Bank believes that this measure is useful for readers as it measures the return from the loan portfolio net of the provision for credit losses.	Pages 54, 55, 59-62			

# Non-GAAP – Adjusted Results and Diluted EPS

#### Adjustments:

 These costs relate to the amortization of intangible assets recognized upon the acquisition of businesses, excluding software, and are recorded in the Canadian Banking, International Banking and Global Wealth Management operating segments.

#### \$MM (unless indicated otherwise)

	Q2/24	Q1/24	Q2/23
Reported Results	92124	Q 1/2-1	<u> </u>
Total revenue	8,347	8,433	7,913
Provision for credit losses	1,007	962	709
Non-interest expenses	4,711	4,739	4,574
Income tax expense	537	533	484
Net income	2,092	2,199	2,146
Net income attributable to common shareholders	1,943	2,066	2,018
Diluted earnings per share (in dollars)	1.57	1.68	1.68
Weighted average number of diluted common shares (in millions)	1,228	1,221	1,197
Adjustments			
Amortization of Acquisition-related intangible assets, excluding software <sup>(1)</sup>	18	18	21
Adjustments (Pre-tax)	18	18	21
Income tax expense/(benefit)	5	5	6
Adjustments (After tax)	13	13	15
Adjustments attributable to NCI	0	0	0
Adjustments (After tax and NCI)	13	13	15
Adjusted Results			
Total revenue	8,347	8,433	7,913
Provision for credit losses	1,007	962	709
Non-interest expenses	4,693	4,721	4,553
Income tax expense	542	538	490
Net income	2,105	2,212	2,161
Net income attributable to common shareholders	1,956	2,079	2,033
Adjusted diluted earnings per share (in dollars)	1.58	1.69	1.69
Impact of adjustments on diluted earnings per share (in dollars)	0.01	0.01	0.01
Weighted average number of diluted common shares (in millions)	1,228	1,221	1,197

### Non-GAAP – Business Line Earnings

	Three month	s ending Apri	30, 2024				Three month	s ending Janu				
<b>\$MM</b> (unless indicated otherwise)	Canadian Banking	International Banking	Global Wealth Management	Global Banking and Markets	Other	Total	Canadian Banking	International Banking	Global Wealth Management	Global Banking and Markets	Other	Total
Reported Results												
Total revenue	3,336	2,992	1,414	1,321	(716)	8,347	3,387	3,103	1,365	1,379	(801)	8,433
Provision for credit losses	428	566	7	5	1	1,007	378	574	5	5	0	962
Non-interest expenses	1,518	1,537	895	781	(20)	4,711	1,498	1,571	862	801	7	4,739
Income tax expense	382	194	130	107	(276)	537	416	190	127	134	(334)	533
Net income	1,008	695	382	428	(421)	2,092	1,095	768	371	439	(474)	2,199
Net income attributable to non-controlling interests in subsidiaries		24	2			26	0	22	3	0	0	25
Net income attributable to equity holders	1,008	671	380	428	(421)	2,066	1,095	746	368	439	(474)	2,174
Adjustments												
Amortization of Acquisition-related intangible assets, excluding software <sup>(1)</sup>	1	8	9	0	0	18	1	8	9	0	0	18
Adjustments (Pre-tax)	1	8	9	0	0	18	1	8	9	0	0	18
Income tax expense/(benefit)	1	2	2	0	0	5	0	2	3	0	0	5
Adjustments (After tax)	0	6	7	0	0	13	1	6	6	0	0	13
Adjustments attributable to NCI	0	0	0	0	0	0	0	0	0	0	0	0
Adjustments (After tax and NCI)	0	6	7	0	0	13	1	6	6	0	0	13
Adjusted Results												
Total revenue	3,336	2,992	1,414	1,321	(716)	8,347	3,387	3,103	1,365	1,379	(801)	8,433
Provision for credit losses	428	566	7	5	1	1,007	378	574	5	5	0	962
Non-interest expenses	1,517	1,529	886	781	(20)	4,693	1,497	1,563	853	801	7	4,721
Income tax expense	383	196	132	107	(276)	542	416	192	130	134	(334)	538
Net income	1,008	701	389	428	(421)	2,105	1,096	774	377	439	(474)	2,212
Net income attributable to non-controlling interests in subsidiaries		24	2			26	0	22	3	0	0	25
Net income attributable to equity holders	1,008	677	387	428	(421)	2,079	1,096	752	374	439	(474)	2,187

#### Adjustments:

1. These costs relate to the amortization of intangible assets recognized upon the acquisition of businesses, excluding software, and are recorded in the Canadian Banking, International Banking and Global Wealth Management operating segments.

### Non-GAAP – Business Line Earnings

	Three month	is ending Apri				
\$MM (unless indicated otherwise)	Canadian Banking	International Banking	Global Wealth Management	Global Banking and Markets	Other	Total
Reported Results						
Total revenue	3,128	2,742	1,300	1,352	(609)	7,913
Provision for credit losses	218	436	2	53	0	709
Non-interest expenses	1,456	1,478	818	752	70	4,574
Income tax expense	399	171	124	146	(356)	484
Net income	1,055	657	356	401	(323)	2,146
Net income attributable to non-controlling interests in subsidiaries		21	3			24
Net income attributable to equity holders	1,055	636	353	401	(323)	2,122
Adjustments						
Amortization of Acquisition-related intangible assets, excluding software $^{\left( 1\right) }$	1	11	9	0	0	21
Adjustments (Pre-tax)	1	11	9	0	0	21
Income tax expense/(benefit)	0	3	3	0	0	6
Adjustments (After tax)	1	8	6	0	0	15
Adjustments attributable to NCI	0	0	0	0	0	0
Adjustments (After tax and NCI)	1	8	6	0	0	15
Adjusted Results						
Total revenue	3,128	2,742	1,300	1,352	(609)	7,913
Provision for credit losses	218	436	2	53	0	709
Non-interest expenses	1,455	1,467	809	752	70	4,553
Income tax expense	399	174	127	146	(356)	490
Net income	1,056	665	362	401	(323)	2,161
Net income attributable to non-controlling interests in subsidiaries		21	3			24
Net income attributable to equity holders	1,056	644	359	401	(323)	2,137

#### Adjustments:

1. These costs relate to the amortization of intangible assets recognized upon the acquisition of businesses, excluding software, and are recorded in the Canadian Banking, International Banking and Global Wealth Management operating segments.

#### Non-GAAP – Other Segment Adjusted Earnings

#### \$MM

	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24
Reported NIAEH	(323)	(299)	(759)	(474)	(421)
Divestitures and wind-down of operations <sup>1</sup>	-	-	(319)	-	-
Restructuring charge and severance provisions <sup>2</sup>	-	-	256	-	-
Consolidation of real estate and contract termination costs <sup>3</sup>	-	-	63	-	-
Impairment of non-financial assets <sup>4</sup>	-	-	272	-	-
Adjusted NIAEH	(323)	(299)	(487)	(474)	(421)

#### Adjustments:

1. In Q4 2023, the Bank sold its 20% equity interest in Canadian Tire's Financial Services business (CTFS) to Canadian Tire Corporation. The sale resulted in a net gain of \$367 million (\$319 million after-tax). For further details, please refer to Note 36 of the Consolidated Financial Statements in the 2023 Annual Report to Shareholders.

- 2. In Q4 2023, the Bank recorded a restructuring charge and severance provisions of \$354 million (\$258 million after-tax) related to workforce reductions and changes as a result of the Bank's end-to-end digitization, automation, changes in customers' day-to-day banking preferences, as well as the ongoing efforts to streamline operational processes and optimize distribution channels.
- 3. In Q4 2023, the Bank recorded costs of \$87 million (\$63 million after-tax) related to the consolidation and exit of certain real estate premises, as well as service contract termination costs, as part of the Bank's optimization strategy.
- 4. In Q4 2023, the Bank recorded impairment charges of \$185 million (\$159 million after-tax) related to its investment in associate, Bank of Xi'an Co. Ltd. in China whose market value has remained below the Bank's carrying value for a prolonged period. For further details, refer to Note 17 of the Consolidated Financial Statements in the 2023 Annual Report to Shareholders. Impairment of intangible assets, including software, of \$161 million (\$114 million after-tax) was also recognized.

### Non-GAAP – Business Line Return on Equity

Reported \$MM (unless otherwise stated)	Canadian Banking	International Banking	Global Wealth Mnnagement	Global Banking and Markets	Other	Total	Total [Adjusted]
For the three months ended April 30, 2024							
Net income attributable to common shareholders	1,008	671	380	428	(544)	1,943	1,956
Total average common equity	20,507	18,927	10,222	14,865	5,756	70,277	70,277
Return on equity	20.0%	14.4%	15.1%	11.7%	nmf	11.2%	11.3%
For the three months ended January 31, 2024							
Net income attributable to common shareholders	1,094	745	368	438	(579)	2,066	2,079
Total average common equity	20,015	19,398	10,193	15,734	4,032	69,372	69,372
Return on equity	21.7%	15.3%	14.3%	11.1%	nmf	11.8%	11.9%
For the three months ended October 31, 2023							
Net income attributable to common shareholders	792	548	326	414	(866)	1,214	1,500
Total average common equity	18,881	17,961	9,797	13,287	8,426	68,352	68,352
Return on equity	16.7%	12.1%	13.2%	12.4%	nmf	7.0%	8.7%
For the three months ended July 31, 2023							
Net income attributable to common shareholders	1,049	619	365	433	(399)	2,067	2,082
Total average common equity	18,678	18,493	9,743	13,310	8,270	68,494	68,494
Return on equity	22.3%	13.3%	14.9%	12.9%	nmf	12.0%	12.1%
For the three months ended April 30, 2023							
Net income attributable to common shareholders	1,054	635	352	400	(423)	2,018	2,033
Total average common equity	19,077	19,866	9,732	15,587	3,312	67,574	67,574
Return on equity	22.7%	13.1%	14.8%	10.5%	nmf	12.2%	12.3%

#### Non-GAAP – Return on Tangible Common Equity

	For the thre	ee months e	nded
(\$MM)	Q2/24 <sup>1</sup>	Q1/24 <sup>1</sup>	Q2/23 <sup>1</sup>
Reported			
Average common equity - Reported <sup>(2)</sup>	70,277	69,372	67,574
Average goodwill <sup>(2)(3)</sup>	(9,065)	(9,108)	(9,514)
Average acquisition-related intangibles (net of deferred tax) <sup>(2)</sup>	(3,635)	(3,651)	(3,747)
Average tangible common equity <sup>(2)</sup>	57,577	56,613	54,313
Net income attributable to common shareholders – reported	1,943	2,066	2,018
Amortization of acquisition-related intangible assets (after-tax)	13	13	15
Net income attributable to common shareholders adjusted for amortization of acquisition-related intangible assets (after-tax)	1,956	2,079	2,033
Return on tangible common equity (%) <sup>(4)</sup>	13.8	14.6	15.3
Adjusted			
Adjusted net income attributable to common shareholders	1,956	2,079	2,033
Return on tangible common equity (%) – adjusted <sup>(4)</sup>	13.8	14.6	15.3

1. The Bank adopted IFRS 17 effective November 1, 2023. As required under the new accounting standard, prior period amounts have been restated. Refer to Note 4 of the condensed interim consolidated financial statements. Average amounts calculated using methods intended to approximate the daily average balances for the period.

2. Average amounts calculated using methods intended to approximate the daily average balances for the period.

3. Includes imputed goodwill from investments in associates.

4. Calculated on full dollar amounts

#### Non-GAAP – International Banking Constant Dollar Basis

Reported Results			F	or tl	he three m	ion	ths ended				
(\$MM)	Ja	anu	ary 31, 202	4 <sup>(1)</sup>			A	<b>\pr</b> i	il 30, 2023 <sup>0</sup>	1)	
			Foreign		Constant				Foreign		Constant
(Taxable equivalent basis)	Reported		exchange		dollar	,	Reported		exchange		dollar
Net interest income	\$ 2,246	\$	19	\$	2,227	\$	1,999	\$	8	\$	1,991
Non-interest income	857		6		851		743		(88)		831
Total revenue	3,103		25		3,078		2,742		(80)		2,822
Provision for credit losses	574		6		568		436		(3)		439
Non-interest expenses	1,571		2		1,569		1,478		(23)		1,501
Income tax expense	190		4		186		171		(10)		181
Net income	\$ 768	\$	13	\$	755	\$	657	\$	(44)	\$	701
Net income attributable to non-controlling interests in subsidiaries (NCI)	\$ 22	\$	-	\$	22	\$	21	\$	2	\$	19
Net income attributable to equity holders of the Bank	\$ 746	\$	13	\$	733	\$	636	\$	(46)	\$	682
Other measures											
Average assets (\$ billions)	\$ 236	\$	1	\$	235	\$	239	\$	3	\$	236
Average liabilities (\$ billions)	\$ 184	\$	2	\$	182	\$	181	\$	4	\$	177

Adjusted Results	For the three months ended										
(\$MM)	January 31, 2024 <sup>(1)</sup> April 30, 2								il 30, 2023 <sup>0</sup>	(1)	
			Foreigr		Constant				Foreign		Constant
(Taxable equivalent basis)		Adjusted	exchange	)	dollar	Adjı	steo	k	exchange	!	dollar
Net interest income	\$	2,246 \$	19	\$	2,227	\$1,	999	\$	8	\$	1,991
Non-interest income		857	6		851		743		(88)		831
Total revenue		3,103	25		3,078	2	742		(80)		2,822
Provision for credit losses		574	6		568		436		(3)		439
Non-interest expenses		1,563	2		1,561	1,	467		(24)		1,491
Income tax expense		192	4		188		174		(10)		184
Net income	\$	774 \$	13	\$	761	\$	665	\$	(43)	\$	708
Net income attributable to non-controlling interests in subsidiaries (NCI)	\$	22 \$	-	\$	22	\$	21	\$	2	\$	19
Net income attributable to equity holders of the Bank	\$	752 \$	13	\$	739	\$	644	\$	(45)	\$	689

1. The Bank adopted IFRS 17 effective November 1, 2023. As required under the new accounting standard, prior period amounts have been restated. Refer to Note 4 of the condensed interim consolidated financial statements

#### Non-GAAP – International Banking Constant Dollar Basis

Reported Results			Fo	or the three	mor	nths endec				
(\$MM)	0	cto	ber 31, 2023	3 <sup>(1)</sup>			July	y 31, 2023 <sup>(1</sup>	0	
			Foreign	Consta				Foreign		Constant
(Taxable equivalent basis)	Reported		exchange	doll	ar	Reported		exchange		dollar
Net interest income	\$ 2,130	\$	16	\$ 2,11	4 \$	2,110	\$	33	\$	2,077
Non-interest income	650		(1)	65	1	725		(27)		752
Total revenue	2,780		15	2,76	5	2,835		6		2,829
Provision for credit losses	512		2	51	C	516		11		505
Non-interest expenses	1,520		(1)	1,52	1	1,488		2		1,486
Income tax expense	168		5	16	3	192		(4)		196
Net income	\$ 580	\$	9	\$57	1\$	639	\$	(3)	\$	642
Net income attributable to non-controlling interests in subsidiaries (NCI)	\$ 32	\$	1	\$3	1 \$	18	\$	0	\$	18
Net income attributable to equity holders of the Bank	\$ 548	\$	8	\$ 54	5	621	\$	(3)	\$	624
Other measures										
Average assets (\$ billions)	\$ 238	\$	2	\$ 23	5\$	241	\$	4	\$	237
Average liabilities (\$ billions)	\$ 184	\$	2	\$ 18	2 \$	184	\$	4	\$	180

Adjusted Results	For the three months ended									
(\$MM)		Oct	ober 31, 202	23 <sup>(1)</sup>	)		Ju	ly 31, 2023 <sup>0</sup>	1)	
			Foreigr		Constant			Foreign		Constant
(Taxable equivalent basis)		Adjusted	exchange	2	dollar	Adjust	ed	exchange	!	dollar
Net interest income	\$	2,130 \$	16	\$	2,114	\$ 2,11	0 \$	5 33	\$	2,077
Non-interest income		650	(1)		651	72	5	(27)		752
Total revenue		2,780	15		2,765	2,83	5	6		2,829
Provision for credit losses		512	2		510	5	6	11		505
Non-interest expenses		1,510	(2)		1,512	1,47	8	2		1,476
Income tax expense		170	4		166	19	5	(4)		199
Net income	\$	588 \$	11	\$	577	\$ 64	6 \$	6 (3)	\$	649
Net income attributable to non-controlling interests in subsidiaries (NCI)	\$	32 \$	1	\$	31	\$	8 \$	6 0	\$	18
Net income attributable to equity holders of the Bank	\$	556 \$	10	\$	546	\$ 62	8 \$	5 (3)	\$	631

1. The Bank adopted IFRS 17 effective November 1, 2023. As required under the new accounting standard, prior period amounts have been restated. Refer to Note 4 of the condensed interim consolidated financial statements

#### Non-GAAP - Net Interest Margin and Risk Adjusted Margin

<b>\$MM</b> (unless specified otherwise)				All-Bank		
		Q2/23	Q3/23	Q4/23	Q1/24	Q2/24
Average total assets <sup>1</sup>		1,390,729	1,401,783	1,410,124	1,423,337	1,411,181
Less: Non-earning assets		111,531	109,411	116,453	110,932	108,405
Average total earning assets <sup>1</sup>		1,279,198	1,292,372	1,293,671	1,312,405	1,302,776
Less:						
Trading Assets		115,611	124,939	126,217	142,014	144,737
Securities purchased under resale agreements and securities borrowed		189,757	191,030	196,039	194,807	191,661
Other deductions		73,073	75,717	75,526	72,504	62,497
Average core earning assets <sup>1</sup>	Α	900,757	900,686	895,889	903,080	903,881
Net Interest Income		4,460	4,573	4,666	4,773	4,694
Less: Non-core net interest income		(204)	(192)	(197)	(198)	(139)
Core Net Interest Income	В	4,664	4,765	4,863	4,971	4,833
Less: Provision for credit losses		709	819	1,256	962	1,007
Risk Adjusted Net interest income on core earning assets	С	3,955	3,946	3,607	4,009	3,826
Net Interest Margin (annualized B/A)		2.12%	2.10%	2.15%	2.19%	2.17%
Risk Adjusted Margin (annualized C/A)		1.80%	1.74%	1.60%	1.77%	1.72%

<b>\$MM</b> (unless specified otherwise)			Ca	nadian Bankir	ng	
		Q2/23	Q3/23	Q4/23	Q1/24	Q2/24
Average total assets <sup>1</sup>		450,634	450,192	447,390	444,856	444,923
Less: Non-earning assets		3,957	4,066	4,080	4,312	4,191
Average total earning assets <sup>1</sup>		446,677	446,126	443,310	440,544	440,732
Less: Other deductions		28,655	30,123	31,010	28,843	22,421
Average core earning assets <sup>1</sup>	Α	418,022	416,003	412,300	411,701	418,311
Net Interest Income	В	2,342	2,469	2,563	2,653	2,634
Less: Provision for credit losses		218	307	700	378	428
Risk Adjusted Net interest income on core earning assets	С	2,124	2,162	1,863	2,275	2,206
Net Interest Margin (annualized B/A)		2.30%	2.36%	2.47%	2.56%	2.56%
Risk Adjusted Margin (annualized C/A)		2.08%	2.06%	1.79%	2.20%	2.14%

<sup>1</sup> Average balances represent the average of daily balance for the period.

#### Non-GAAP - Net Interest Margin and Risk Adjusted Margin

<b>\$MM</b> (unless specified otherwise)	International Banking						
	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24		
Average total assets <sup>1</sup>	238,705	241,396	238,343	236,467	235,303		
Less: Non-earning assets	20,050	19,611	18,915	16,956	16,554		
Average total earning assets <sup>1</sup>	218,655	221,785	219,428	219,511	218,749		
Less:							
Trading Assets	6,059	6,271	6,611	6,778	6,534		
Securities purchased under resale agreements and securities borrowed	2,868	3,493	3,467	3,431	4,314		
Other deductions	7,240	7,890	8,023	7,731	7,640		
Average core earning assets <sup>1</sup> A	202,488	204,131	201,327	201,571	200,261		
Net Interest Income B	1,999	2,110	2,130	2,246	2,261		
Less: Non-core net interest income	(28)	8	14	35	60		
Core net interest income	2,027	2,102	2,116	2,211	2,201		
Less: Provision for credit losses	436	516	512	574	566		
Risk Adjusted Net interest income on core earning assets C	1,591	1,586	1,604	1,637	1,635		
Net Interest Margin (annualized B/A)	4.10%	4.09%	4.17%	4.36%	4.47%		
Risk Adjusted Margin (annualized C/A)	3.22%	3.08%	3.16%	3.23%	3.32%		

### Non-GAAP – All Bank Loan to Deposit Ratio

#### \$Bn (unless indicated otherwise)

	Q2/23	Q1/24	Q2/24
Loans			
Loans	763	746	744
Acceptances	20	18	14
Total	783	764	757
Deposits			
Deposits from customers	906	902	902
Deposits from banks	56	52	49
Total Deposits	962	954	951
Less: Treasury sourced deposit			
funding	283	205	197
Total Customer Deposits	679	698	705
Loan to Deposit Ratio	115%	110%	107%

# **Non-GAAP - International Banking**

\$Bn		R	eported Basi	s			tant FX)			
International Banking Loans	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24	Q2/23	Q3/23	Q4/23	Q1/24	Q2/24
Investment Grade	39	38	38	37	35	39	38	38	37	35
Non-Investment Grade	58	58	57	55	55	58	58	56	56	55
Total	97	96	94	92	90	97	96	94	93	90

\$Bn	R	Reported Basis			Constant Dollar Basis			
Average Loans <sup>1</sup>	Q2/23	Q1/24	Q2/24		Q2/23	Q1/24	Q2/24	
Mortgages	53	54	54		51	53	54	
Personal Loans	19	19	19		19	18	19	
Credit Cards	9	9	9		9	9	9	
Business	97	92	90		97	93	90	

\$Bn	R	eported Basi	s		Cons	stant Dollar B	asis
Average Deposits	Q2/23	Q1/24	Q2/24	Q2/	23	Q1/24	Q2
Personal	41	42	42		41	42	
Non-Personal	85	89	93		86	89	

\$ММ	eported Basis	5	
Revenue	Q2/23	Q1/24	Q2/24
Latin America	2,095	2,456	2,350
CCA	614	620	609
Asia	32	27	32

Constant Dollar Basis							
Q2/23	Q1/24	Q2/24					
2,179	2,429	2,350					
612	623	609					
31	26	32					

**Q2/24** 42

#### **Non-GAAP - Mexico**

						Damant		
\$MM (unless otherwise specified) Pre-tax, pre-provision profit			Q2/23	Reported Basis Q1/24	Q2/24	Q2/23	ed Basis (Constan Q1/24	Q2/24
Revenue			672	814	800	729	830	800
Expenses			335	387	392	364	395	392
Provision for Credit Losses			58	82	81	63	84	8
NIAEH			206	256	239	222	260	239
<b>\$MM</b> (unless otherwise specified)				Reported Basis				
NIM Calculation			Q2/23	Q1/24	Q2/24			
Average total assets <sup>1</sup>			60,938	68,161	69,273			
Less: Non-earning assets			4,031	4,353	3,205			
Average total earning assets <sup>1</sup>			56,907	63,808	66,068			
Less:								
Trading Assets			4,959	5,509	5,302			
Securities purchased under resale agreements and secur	ities borrowed		326	293	896			
Other deductions			200	586	515			
Average core earning assets <sup>1</sup>		А	51,422	57,420	59,355			
Net Interest Income			499	605	608			
Less: Non-core net interest income			-10	-21	6			
Net interest income on core earning assets		В	509	626	602			
Less: Provision for credit losses			58	82	81			
${\it Risk}{\it Adjusted}{\it Net}{\it interest}{\it income}{\it on}{\it core}{\it earning}{\it assets}$		С	451	544	521			
Net interest margin (annualized B/A)			4.06%	4.34%	4.13%			
Risk adjusted margin (annualized C/A)			3.60%	3.77%	3.57%			
<b>\$Bn</b> (unless otherwise specified)			Reported Basis		Reporte	ed Basis (Constan	t FX)	
			Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24
Average loans Average deposits			44 42	48 49	49 51	46 45	49 50	49 51
	Reported Basis		Reported Basis (Co		51	45	50	51
(\$MM) YTD		2024	YTD 2023	YTD 2024				
NIAEH IB	425	495	481	495				

NIAEH IB	425	495	481	495
NIAEH GWM	38	58	42	58
Total NIAEH	464	553	523	553
Average Deposits IB	40,718	50,102	44,036	50,102
Average Deposits GWM	393	567	431	567
Total Average Deposits	41,111	50,669	44,467	50,669

<sup>1</sup> Average balances represent the average of daily balance for the period.

#### **Non-GAAP - Chile**

<b>\$MM</b> (unless otherwise specified)		Reported Basis Constant				FX)	
Pre-tax, pre-provision profit		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24
Revenue		608	651	584	530	603	584
Expenses		259	246	224	219	230	224
Provision for Credit Losses		154	174	153	130	162	153
NIAEH		165	177	164	155	161	164
<b>\$MM</b> (unless otherwise specified)			Reported Basis				
NIM Calculation		Q2/23	Q1/24	Q2/24			
Average total assets <sup>1</sup>		77,771	69,873	66,709			
Less: Non-earning assets		13,756	11,071	10,980			
Average total earning assets <sup>1</sup>		64,015	58,802	55,729			
Less:							
Trading Assets		491	423	450			
Securities purchased under resale agreements and securities borrowed		200	359	395			
Other deductions		1234	1467	1475			
Average core earning assets <sup>1</sup>	А	62,090	56,553	53,409			
Net Interest Income		466	532	517			
Less: Non-core net interest income		(46)	23	36			
Net interest income on core earning assets	В	512	509	481			
Less: Provision for credit losses		154	174	153			
Risk Adjusted Net interest income on core earning assets	С	358	335	328			
Net interest margin (annualized B/A)		3.38%	3.58%	3.66%			
Risk adjusted margin (annualized C/A)		2.37%	2.36%	2.50%			
<b>\$Bn</b> (unless otherwise specified)		Reported Basis			Report	ed Basis (Constant	FX)
		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24
Average loans		58	52	49	51	49	49
Average deposits		26	24	24	23	22	24

#### Non-GAAP - Peru

<b>\$MM</b> (unless otherwise specified)			Reported Basis		Reporte	d Basis (Constant	FX)
Pre-tax, pre-provision profit		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24
Revenue		409	463	421	415	465	421
Expenses		161	160	168	164	161	168
Provision for Credit Losses		82	128	128	84	129	128
NIAEH		126	136	98	127	136	98
\$MM (unless otherwise specified)			Reported Basis				
NIM Calculation		Q2/23	Q1/24	Q2/24			
Average total assets <sup>1</sup>		29,371	28,267	28,010			
Less: Non-earning assets		1,893	1,813	1,760			
Average total earning assets <sup>1</sup>		27,478	26,454	26,250			
Less:							
Trading Assets		234	609	517			
Securities purchased under resale agreements and securities borrowed		-	-	-			
Other deductions		1010	844	839			
Average core earning assets <sup>1</sup>	А	26,234	25,001	24,894			
Net Interest Income		319	337	340			
Less: Non-core net interest income		1	(4)	(2)			
Net interest income on core earning assets	В	318	341	342			
Less: Provision for credit losses		82	128	128			
Risk Adjusted Net interest income on core earning assets	С	236	213	214			
Net interest margin (annualized B/A)		4.97%	5.44%	5.59%			
Risk adjusted margin (annualized C/A)		3.68%	3.39%	3.49%			
<b>\$Bn</b> (unless otherwise specified)			Reported Basis		Reporte	d Basis (Constant	FX)
		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24

 Average loans

Average deposits

#### Non-GAAP - Colombia

<b>\$MM</b> (unless otherwise specified)			Reported Basis		Reported Basis (Constant FX)			
Pre-tax, pre-provision profit		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24	
Revenue		228	280	293	272	286	293	
Expenses		159	181	181	193	185	181	
Provision for Credit Losses		104	138	153	125	141	153	
NIAEH		(6)	(12)	(14)	(8)	(12)	(14)	
<b>\$MM</b> (unless otherwise specified)			Reported Basis					
NIM Calculation		Q2/23	Q1/24	Q2/24				
Average total assets <sup>1</sup>		15,451	16,603	16,901				
Less: Non-earning assets		1,872	2,250	2,339				
Average total earning assets <sup>1</sup>		13,579	14,353	14,562				
Less:								
Trading Assets		273	166	208				
Securities purchased under resale agreements and securities borrowed		82	60	72				
Other deductions		360	318	322				
Average core earning assets <sup>1</sup>	Α	12,864	13,809	13,960				
Net Interest Income		131	163	176				
Less: Non-core net interest income		0	2	2				
Net interest income on core earning assets	В	131	161	174				
Less: Provision for credit losses		104	138	153				
Risk Adjusted Net interest income on core earning assets	С	27	23	21				
Net interest margin (annualized B/A)		4.16%	4.65%	5.06%				
Risk adjusted margin (annualized C/A)		0.86%	0.67%	0.62%				
<b>\$Bn</b> (unless otherwise specified)			Reported Basis		Reporte	d Basis (Constant	FX)	
		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24	
Average loans		12	13	13	14	13	13	

Average deposits

#### Non-GAAP - Caribbean and Central America

\$MM (unless otherwise specified)			Reported Basis			orted Basis (Constant FX)		
Pre-tax, pre-provision profit		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24	
Revenue		614	620	609	612	623	609	
Expenses		342	356	331	341	357	332	
Provision for Credit Losses		25	37	34	25	37	34	
NIAEH		168	162	170	169	164	170	
<b>\$MM</b> (unless otherwise specified)			Reported Basis					
NIM Calculation		Q2/23	Q1/24	Q2/24				
Average total assets <sup>1</sup>		35,372	36,523	36,945				
Less: Non-earning assets		2,547	2,977	2,919				
Average total earning assets <sup>1</sup>		32,825	33,546	34,026				
Less:								
Trading Assets		16	0	0				
Securities purchased under resale agreements and securities borrowed		117	136	124				
Other deductions		3267	3521	3496				
Average core earning assets <sup>1</sup>	Α	29,425	29,889	30,406				
Net Interest Income		422	430	438				
Less: Non-core net interest income		0	0	0				
Net interest income on core earning assets	В	422	430	438				
Less: Provision for credit losses		25	37	34				
Risk Adjusted Net interest income on core earning assets	С	398	393	404				
Net interest margin (annualized B/A)		5.89%	5.72%	5.86%				
Risk adjusted margin (annualized C/A)		5.54%	5.23%	5.40%				
<b>\$Bn</b> (unless otherwise specified)			Reported Basis		Report	ed Basis (Constan	t FX)	
		Q2/23	Q1/24	Q2/24	Q2/23	Q1/24	Q2/24	
Average loans		23	23	24	23	24	24	
Average deposits		25	25	26	25	25	26	
Q2/24 (\$Bn)			English Caribbea	n Central An	nerica Dominica	n Republic	Total	
Average total assets				19	12	6	37	

1

18

1

11

1

5

Less: Non-earning assets

3

#### Non-GAAP – International Banking Return on Equity

<b>Reported</b> (\$MM unless otherwise specified)	Mexico	Peru	Chile	Colombia	English Caribbean	Dominican Republic	Central America	Other	Total International Banking
For the three months ending April 30, 2024									
Net Income Attributable to Common Shareholders	239	98	164	(14)	147	20	20	(3)	671
Total average common equity	4,452	2,534	5,634	1,420	1,122	703	1,419	1,643	18,927
Return on Equity	21.9%	15.7%	11.8%	(4.0%)	53.3%	11.5%	5.7%	nmf	14.4%
For the year ending October 31, 2023									
Net Income Attributable to Common Shareholders	857	415	639	(19)	528	65	88	(128)	2,445
Total average common equity	3,760	2,612	6,189	1,247	1,078	672	1,401	1,939	18,898
Return on Equity	22.8%	15.9%	10.3%	(1.5%)	49.0%	9.6%	6.3%	nmf	12.9%
For the year ending October 31, 2022									
Net Income Attributable to Common Shareholders	745	382	841	44	298	57	83	(38)	2,412
Total average common equity	3,393	2,772	5,844	1,333	1,141	671	1,379	2,206	18,739
Return on Equity	22.0%	13.8%	14.4%	3.3%	26.1%	8.5%	6.0%	nmf	12.9%
For the year ending October 31, 2021									
Net Income Attributable to Common Shareholders	586	301	605	68	204	50	67	(79)	1,802
Total average common equity	3,093	2,655	5,365	1,263	1,158	628	1,368	1,847	17,377
Return on Equity	18.9%	11.3%	11.3%	5.3%	17.6%	7.9%	4.9%	nmf	10.4%

#### Other Financial Measures

# **Glossary – Other Financial Measures**

Allowance for Credit Losses (ACL) Ratio	The ratio of period end total allowance for credit losses (excluding debt securities and deposits with financial institutions) divided by gross loans and acceptances.
Assets Under Administration (AUA)	Assets administered by the Bank which are beneficially owned by clients and therefore not reported on the Bank's Consolidated Statement of Financial Position. Services provided for AUA are of an administrative nature, such as trusteeship, custodial, safekeeping, income collection and distribution, securities trade settlements, customer reporting, and other similar services.
Assets Under Management (AUM)	Assets managed by the Bank on a discretionary basis and in respect of which the Bank earns investment management fees. AUM are beneficially owned by clients and are therefore not reported on the Bank's Consolidated Statement of Financial Position. Some AUM are also administered assets and are therefore included in assets under administration.
Gross Impaired Loans as a % of Loans and Acceptances (GIL Ratio)	The ratio of gross impaired loans, debt investments and off-balance sheet exposures expressed as a percentage of loans and acceptances.
Loan to Deposit Ratio (LDR) – Business Lines	Calculated as Total Average Net Loans and Acceptances to Customers/Total Average Deposits of the business line. Refer to Non-GAAP Measures section from pages 43 to 63 for how LDR is calculated for the consolidated bank.
Net Write-offs as a % of Average Net Loans and Acceptances (Net Write-Offs Ratio)	The ratio of net write-offs expressed as a percentage of average net loans and acceptances.
Operating Leverage	This financial metric measures the rate of growth in total revenue less the rate of growth in non-interest expenses.
Productivity Ratio	This ratio represents non-interest expenses as a percentage of total revenue. Management uses the productivity ratio as a measure of the Bank's efficiency.
Provision for Credit Losses (PCL) as a % of Average Net Loans and Acceptances (PCL ratio)	The ratio of PCL on loans, acceptances and off-balance sheet exposures expressed as a percentage of average net loans and acceptances.
Provision for Credit Losses (PCL) on Impaired Loans as a % of Average Net Loans and Acceptances (impaired PCL ratio)	PCL on impaired loans ratio under IFRS 9 is calculated using PCL on impaired loans, acceptances and off-balance sheet exposures as a percentage of average net loans and acceptances.
Return on Equity (ROE)	Net income attributable to common shareholders, expressed as a percentage of average common shareholders' equity. Refer to Non-GAAP Measures section from pages 43 to 63 for how ROE is calculated for Business Lines and Countries.
Taxable equivalent basis	The Bank analyzes net interest income, non-interest income, and total revenue on a taxable equivalent basis (TEB). This methodology grosses up tax-exempt income earned on certain securities reported in either net interest income or non-interest income to an equivalent before tax basis. A corresponding increase is made to the provision for income taxes; hence, there is no impact on net income. Management believes that this basis for measurement provides a uniform comparability of net interest income and non-interest income arising from both taxable and non-taxable sources and facilitates a consistent basis of measurement. While other banks also use TEB, their methodology may not be comparable to the Bank's methodology. For purposes of segmented reporting, a segment's revenue and provision for income taxes are grossed up by the taxable equivalent amount. The elimination of the TEB gross up is recorded in the Other segment.
Value At Risk (VaR):	An estimate of the potential loss that might result from holding a position for a specified period of time, with a given level of statistical confidence.

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