# Scotiabank.

**GLOBAL ECONOMICS** 

# DAILY POINTS

November 15, 2024 @ 7:55 EST

#### Contributors

Derek Holt VP & Head of Capital Markets Economics Scotiabank Economics 416.863.7707 derek.holt@scotiabank.com



Chart 2 **UK's GDP Growth** 8 q/q%, SAAR 7 6 5 4 3 2 1 0 -1 -2 Q3-21 Q4-27 Q1-22 Q2-22 Q2-22 Q1-23 Q1-23 Q1-23 Q1-24 Q1-27 Sources: Scotiabank Economics, UK Office for

National Statistics

			On Deck for Friday, Noven	nber 15			
<u>Country</u>	Date	<u>Time</u>	Indicator	Period	<u>BNS</u>	<u>Consensus</u>	<u>Latest</u>
CA	11/15	08:30	Manufacturing Shipments (m/m)	Sep	-0.8	-0.8	-1.3
CA	11/15	08:30	Wholesale Trade (m/m)	Sep	0.9	0.9	-0.6
US	11/15	08:30	Empire State Manufacturing Index	Nov		0.0	-11.9
US	11/15	08:30	Export Prices (m/m)	Oct		-0.1	-0.7
US	11/15	08:30	Import Prices (m/m)	Oct		-0.1	-0.4
US	11/15	08:30	Retail Sales (m/m)	Oct	0.4	0.3	0.4
US	11/15	08:30	Retail Sales ex. Autos (m/m)	Oct	0.2	0.3	0.5
CA	11/15	09:00	Existing Home Sales (m/m)	Oct			1.9
US	11/15	09:00	Fed's Collins Speaks				
US	11/15	09:15	Capacity Utilization (%)	Oct	77.2	77.1	77.5
US	11/15	09:15	Industrial Production (m/m)	Oct	-0.3	-0.4	-0.3
US	11/15	10:00	Business Inventories (m/m)	Sep		0.2	0.3
US	11/15	09:00	Fed's Williams Speaks				

# **KEY POINTS:**

- Markets largely shake off backward looking global releases
- Treasuries bull steepening ahead of US consumer spending
- Canadian home sales probably soared, other data to inform GDP tracking
- China's retail gain masks deeper challenges
- Japan's mixed data faces bigger risks to trade and wages ahead
- UK GDP details were better than the headline, but weakness may lie ahead
- US retail sales may rise, but the control group will be key
- Fed's Collins adds uncertainty to the December call after Powell said nothing new

Welcome to fundamentals Friday! A tonne of global data was taken down by markets overnight and with more ahead of us into the N.A. open. For now, stocks are a tad nervous with N.A. futures gently lower and European exchanges mostly moving sideways. Oil is off a few dimes. US Ts are bull steepening a touch with little movement across European curves and ahead of significant US data risk. The dollar is broadly softer in a reversal of yesterday's gain.

#### CHINA'S RETAIL GAIN MASKS UNDERLYING DOWNSIDES

Overnight releases from China were mixed. Home prices are still falling with new and resale prices down -0.5% m/m SA. That takes the y/y declines to -6.2% and -8.9% for new (chart 1) and used homes respectively which continues to pose the catch-a-falling-knife deterrent for prospective home buyers other than blowing local government funds on buying some unsold homes. The consumer side performed well with retail sales up 4.8% y/y (3.8% consensus) and the jobless rate dipped a tick to 5%. Industrial output slightly disappointed with the gain at 5.3% y/y (5.6% consensus). If only backward data mattered into looming trade wars.

#### JAPAN'S GDP DETAILS SUPPORTIVE OF A HIKE BIAS—FOR NOW

Japan's economy put in a mixed performance that drove a stronger yen but left pricing for the BoJ's December decision little changed at the midway point for a hold or a 25bps hike and January unchanged with most of a 25bps hike still priced.

First, while Q3 GDP growth was a little firmer than expected at 0.9% q/q SAAR (0.7% consensus), the prior quarter was revised lower to 2.2% q/q SAAR (from 2.9%); absent revisions, Q3 would have probably disappointed but was saved by a lower jumping off point. The temporary acceleration in Q1-Q2 seems to be over.

Second, the details behind the Q3 numbers signalled consumption strength but trade weakness and the latter probably faces more weakness to come. Consumer spending was

Visit our website at <u>scotiabank.com/economics</u> | Follow us on Twitter at <u>@ScotiaEconomics</u> | Contact us by email at <u>scotia.economics@scotiabank.com</u>

#### November 15, 2024

up 0.9% q/q (0.2% consensus) that was strong even net of a mild negative revision to the prior quarter and with lagging effects of wage gains and mild tax cuts helping to buoy spending despite typhoon effects. Net exports, however, subtracted 0.4 ppts off of GDP growth (+0.1% consensus).

So hike? Maybe, on the consumption strength. Maybe on the yen weakness since the US election that risks stoking more import price pressures. Maybe on the short-run effects of possible tariffs on inflation that also depends on whether retaliation ensues and/or upon whether tariffs are a one-off jump or a serial tit-for-tat escalation. But tread carefully. Trade is key to Japan's economy, to its labour force, and hence to its consumers. And let's just see how willing companies are to deliver another massive wage gain in the coming Spring Shunto negotiations as trade turmoil arrives.

# MARKETS LARGELY SHOOK OFF MIXED UK DATA

UK data was broadly disappointing at least in terms of the headlines, but sterling and gilts didn't seem to think it mattered much. One reason is that there are bigger forces lurking ahead than backward looking data. Another reason is that some of the details were more constructive.

Take GDP for starters. Q3 growth was a paltry 0.1% q/q SA (0.2% consensus, chart 2) and the quarter ended on a soft note with September GDP down -0.1% m/m (+0.2% consensus). This implies a weak handoff effect to Q4 GDP growth. The details to the Q3 numbers were more constructive though.

The details showed consumption was up by 0.5% q/q (0.2% consensus), exports fell -0.2% q/q (+1.1% consensus) with imports down -1.5% q/q which adds to GDP growth through less of an import leakage effect, and government spending was up by 0.6% q/q. Investment was the soft spot with gross capital formation subtracting 0.7 ppts from growth in weighted terms, though business investment (gross fixed capital formation) was up 1.1% q/q to add 0.2 ppts to growth. The difference between gross capital formation's drag and gross fixed capital formation's addition to growth is that inventories were lower and dragged a weighted 0.9 ppts off of GDP growth. Lower inventories are not necessarily a bad form of GDP weakness at a point of uncertainty if they are being managed more conservatively.

As for September GDP, its softness was reinforced by other indicators. Industrial production fell 0.5% m/m SA (consensus +0.1%) and via a drop in manufacturing output (-1% m/m, consensus -0.1%). Services were flat (consensus +0.2% m/m).

## US RETAIL SALES CONTROL GROUP TO BE KEY

US retail sales for October are expected to post a modest gain based on readings like a 1.7% m/m SA rise in vehicle sales and a small seasonally adjusted gain in gas prices (8:30amET). Key will be the control group that excludes food, autos, building materials and gas and that serves as input into consumption figures in GDP and which is much more difficult to estimate. Industrial production for October is expected to slip (9:15amET).

More Fed-speak will bring out Collins again (10:30amET) after saying in the WSJ this morning that a cut next month is not a "done deal." Other speakers will include Williams (1:15pmET), Goolsbee (2:05pmET) and Barkin (3pmET). In my opinion, Powell said nothing new yesterday. His main quote was "The economy is not sending any signals that we need to be in a hurry to lower rates." Markets didn't much

like that from a size and pace standpoint, but it was nothing new. He had said in the prior press conference that "Nothing in the data says we should be in a rush. The right way to find neutral is carefully and patiently." Besides, markets are already priced for less easing at a slower pace following the election.

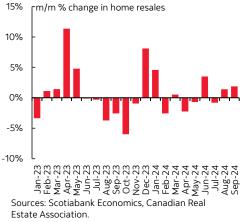
## CANADIAN HOME SALES LIKELY SOARED

Canada updates a trio of readings but the one that I would pay most attention to usually cruises beneath the market's radar.

Existing home sales are on track to possibly post the biggest gain of the year when we get October's headline (9amET). That's based on loose tracking of results from major cities, albeit that translating them into a national add-up is plagued with difficulties like how some local boards seasonally adjust their data and some don't, and the way some seasonally adjust isn't necessarily lined up with the way the aggregate figures get seasonally adjusted. In any event, a solid gain would make it three gains in a row and four in the past five months (chart 3). And they



**Canada's Existing Home Sales** 



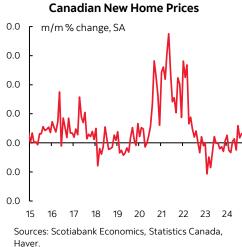
# DAILY POINTS

November 15, 2024

say housing's dead, bwah! In fairness, one issue is whether the weather played a role given it was drier and milder than a normal October across much of the country. Another consideration is whether it is being driven by sustainable pent-up demand, or a temporary fillip as bond market drivers of key mortgage rates sell off and with a likely trade shock ahead. Also note that builders are raising prices of new homes as shown in chart 4 that seasonally adjusts m/m changes in the house-only component of new house prices which serves as input into the replacement cost of housing within CPI.

Canada also updates earlier guidance that manufacturing sales fell in nominal terms (8:30amET), and wholesale trade increased in September (8:30amET). Lastly, what would a day in Canada be like without some other folks who don't want to work. Canada Post is going on strike today. The anticipatory effect on mail flow and however long the strike persists will weigh on some data in November and comes at an awkward time into the holiday shopping season. Hello private couriers, email, etc etc.





Fixed Income	Government Yield Curves (%):											Central Banks		
	2-YEAR			5-YEAR			10-YEAR		30-YEAR			Current Rate		
	Last	<u>1-day</u>	<u>1-WK</u>	Last	<u>1-day</u>	<u>1-wk</u>	Last	<u>1-day</u>	<u>1-WK</u>	Last	<u>1-day</u>	<u>1-WK</u>		
U.S.	4.31	4.35	4.25	4.31	4.33	4.19	4.44	4.44	4.31	4.60	4.59	4.47	Canada - BoC	3.75
CANADA	3.17	3.19	3.08	3.12	3.13	3.02	3.28	3.28	3.18	3.30	3.29	3.19		
GERMANY	2.13	2.10	2.19	2.18	2.17	2.20	2.36	2.34	2.37	2.57	2.57		US - Fed	4.75
JAPAN	0.55	0.54	0.51	0.71	0.70	0.65	1.07	1.06	1.01	2.30	2.30	2.25		
U.K.	4.40	4.42	4.43	4.32	4.35	4.32	4.47	4.48	4.44	4.91	4.92	4.90	England - BoE	4.75
	Spreads vs. U.S. (bps):													
CANADA	-114	-116	-118	-118	-119	-118	-115	-116	-112	-130	-130	-128	Euro zone - ECB	3.40
GERMANY	-219	-224	-207	-213	-216	-199	-208	-210	-194	-203	-202	-186		
JAPAN	-376	-381	-375	-360	-363	-355	-336	-337	-330	-229	-228	-222	Japan - BoJ	-0.10
U.K.	9	8	17	1	2	13	3	5	13	31	33	43		
Equities	Level								% ch	ange:			Mexico - Banxico	10.25
		Last			Change		<u>1 Day</u>	<u>1-</u>		<u>1-mo</u>	<u>1-yr</u>			
S&P/TSX	25050			60.6		0.2	0		2.5	24.9		Australia - RBA	4.35	
Dow 30	43751		-207.3		-0.5	0		2.4	25.0					
S&P 500	5949		-36.2		-0.6	-0		2.3	32.1		New Zealand - RBNZ	4.75		
Nasdaq		19108			-123.1		-0.6	-0		4.3	35.5			
DAX	19249		-15.2		-0.1	0		-1.2			Next Meeting Date			
FTSE		8083			12.2		0.2	0		-2.0	8.			
Nikkei		38643			107.2		0.3	-2		-0.9	15		Canada - BoC	Dec 11, 2024
Hang Seng		19426			-9.5		-0.0	-6		-6.6	11			
CAC	7306			-5.8		-0.1	-0		-2.9			US - Fed	Dec 18, 2024	
Commodities	Level									ange:				
WTI Crude	68.65			-0.05		-0.1	-2.5		-2.7	-10.4		England - BoE	Dec 19, 2024	
Natural Gas		2.69			-0.09		-3.3	0		7.8	-15.5			
Gold		2568.71			3.86		0.2	-4		15.2	-		Euro zone - ECB	Dec 12, 2024
Silver		29.99			-0.92		-3.0	-3		-4.0	34			
CRB Index		280.52		0.24		0.1 -0.3		-0.8			Japan - BoJ	Dec 19, 2024		
Currencies	Level									ange:				D. 10 0001
USDCAD		1.4044			-0.0016		-0.1	0.		2.0	2.		Mexico - Banxico	Dec 19, 2024
EURUSD		1.0576			0.0046		0.4	-1		-2.9	-2			D
USDJPY		155.41			-0.8600		-0.6	1.		4.2	2.		Australia - RBA	Dec 09, 2024
AUDUSD		0.6474			0.0020		0.3	-1		-3.4	-0			
GBPUSD	1	1.2677			0.0011		0.1	-1	.9	-3.0	2.	.1	New Zealand - RBNZ	Nov 26, 2024

This report has been prepared by Scotiabank Economics as a resource for the clients of Scotiabank. Opinions, estimates and projections contained herein are our own as of the date hereof and are subject to change without notice. The information and opinions contained herein have been compiled or arrived at from sources believed reliable but no representation or warranty, express or implied, is made as to their accuracy or completeness. Neither Scotiabank nor any of its officers, directors, partners, employees or affiliates accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

These reports are provided to you for informational purposes only. This report is not, and is not constructed as, an offer to sell or solicitation of any offer to buy any financial instrument, nor shall this report be construed as an opinion as to whether you should enter into any swap or trading strategy involving a swap or any other transaction. The information contained in this report is not intended to be, and does not constitute, a recommendation of a swap or trading strategy involving a swap within the meaning of U.S. Commodity Futures Trading Commission Regulation 23.434 and Appendix A thereto. This material is not intended to be individually tailored to your needs or characteristics and should not be viewed as a "call to action" or suggestion that you enter into a swap or trading strategy involving a swap or any other transaction. Scotiabank may engage in transactions in a manner inconsistent with the views discussed this report and may have positions, or be in the process of acquiring or disposing of positions, referred to in this report.

Scotiabank, its affiliates and any of their respective officers, directors and employees may from time to time take positions in currencies, act as managers, co-managers or underwriters of a public offering or act as principals or agents, deal in, own or act as market makers or advisors, brokers or commercial and/or investment bankers in relation to securities or related derivatives. As a result of these actions, Scotiabank may receive remuneration. All Scotiabank products and services are subject to the terms of applicable agreements and local regulations. Officers, directors and employees of Scotiabank and its affiliates may serve as directors of corporations.

Any securities discussed in this report may not be suitable for all investors. Scotiabank recommends that investors independently evaluate any issuer and security discussed in this report, and consult with any advisors they deem necessary prior to making any investment.

#### This report and all information, opinions and conclusions contained in it are protected by copyright. This information may not be reproduced without the prior express written consent of Scotiabank.

™ Trademark of The Bank of Nova Scotia. Used under license, where applicable.

Scotiabank, together with "Global Banking and Markets", is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including; Scotiabank Europe plc; Scotiabank (Ireland) Designated Activity Company; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Grupo Financiero Scotiabank Inverlat, Scotia Inverlat, Scotia Inverlat Casa de Bolsa, S.A. de C.V., Grupo Financiero Scotiabank Inverlat, Scotia Inverlat, Scotia Inverlat, Scotia Inverlat Casa de Bolsa, S.A. de C.V., Grupo Financiero Scotiabank Inverlat, Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank group and authorized users of the Scotiabank mark. The Bank of Nova Scotia is incorporated in Canada with limited liability and is authorised and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia is authorized by the UK Prudential Regulation Authority and Imited regulation by the UK Prudential Regulation Authority. Details about the extent of The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority are available from us on request. Scotiabank Europe plc is authorized by the UK Financial Conduct Authority and regulated by the UK Financial Conduct Authority.

Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V, Grupo Financiero Scotiabank Inverlat, and Scotia Inverlat Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

Not all products and services are offered in all jurisdictions. Services described are available in jurisdictions where permitted by law.