## **Scotiabank**

## **GLOBAL ECONOMICS**

### **LATAM DAILY**

June 13, 2024

#### **Contributors**

#### Juan Manuel Herrera

Senior Economist/Strategist Scotiabank GBM +44.207.826.5654 juanmanuel.herrera@scotiabank.com

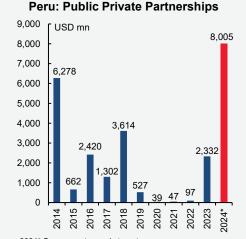
**Guillermo Arbe,** Head Economist, Peru +51.1.211.6052 (Peru) guillermo.arbe@scotiabank.com.pe

**Sergio Olarte,** Head Economist, Colombia +57.601.745.6300 Ext. 9166 (Colombia) <a href="mailto:sergio.olarte@scotiabankcolpatria.com">sergio.olarte@scotiabankcolpatria.com</a>

**Jorge Selaive,** Head Economist, Chile +56.2.2619.5435 (Chile) jorge.selaive@scotiabank.cl

**Eduardo Suárez,** VP, Latin America Economics +52.55.9179.5174 (Mexico) esuarezm@scotiabank.com.mx

# Chart 1



2024\* Government agenda target. Sources: Scotiabank Economics, The Private Investment Promotion Agency - PROINVERSIÓN.

# Latam Daily: Peru—Normalization in Public Management Begins to Pay Off

Political noise has become our daily bread in Peru. You wake up with it in the morning, you go back to bed with it at night. At times it seems to drown out every other sound and signal arising from the State. And yet, if you listen closely, you can hear the hum of actual governance buzzing in the background. Barely audible underneath the political din, an improvement in State management and public administration is starting to reverberate and contribute to growth.

A number of signs linked to this improvement have begun to emerge lately, including the following:

1. There has been a strong increase in tenders of Public-Private projects, PPPs. The government is targeting USD 8bn in tenders in 2024, the highest level in at least a decade. The figure is credible, because nearly half this amount, over USD 3.8bn, had been tendered in the year to April (although, admittedly, most of this was in a single project—an expressway surrounding the city of Lima). This is the second consecutive year in which the PPPs tenders process has shown life, as tenders in 2023 amounted to USD 2.3bn. Tenders in 2023–2024 contrast with very low levels (under USD 100mn) between 2019 and 2022.

Given that many of the PPPs consist of long-maturity projects, the actual investment execution will be slower over time than the tender agenda itself. However, we are already seeing a 17% YoY increase in construction for tendered infrastructure in the year-to-April 2024. The important thing is that the government is putting a lot of effort in tendering infrastructure projects through PPPs, which should have an increasing impact on growth over time (chart 1).

2. Another method that the government is using to get infrastructure investment moving is via government-to-government, G2G, projects. Peru had a very successful experience in tendering out to the government of Great Britain the investment in infrastructure required for the 2018 Pan American Games. This model did not progress, however, during the 2019–2022 period of political instability and high rotation of authorities. The current government has resurrected the G2G method, and ongoing projects plus those in the pipeline amount to a substantial USD 10bn (table 1).

Project	Investment Estimate (US\$mn)	Partner Country	Investment Start Date	Status
New Central Highway	6000	France	4Q25	Preliminary studies
Bicentennial Schools	1578	United Kingdom	4Q21	Construction underway
Chavimochic Stage 3 Irrigation	750	Canada	2Q25	Contract Signing
Chinchero Airport	658	South Korea	2023	Construction underway
Santa Rosa Expressway	557	France	4Q24	Construction underway
Hospitals	538	France	2024	Construction underway

3. Even your plain vanilla public sector investment is accelerating, having increased 39.9% YoY in Q1. National government public investment was up 37.2%, which is strong in itself. However, the national government makes up only roughly a third of public sector spending. Thankfully, regional and local governments have also begun to respond in 2024. Note that regional/local government spending follows a political cycle. Given the high turnover rate in authorities, spending at this level is generally very low in the first year

June 13, 2024

after elections, and then picks up in latter years. This is exactly what is happening. The year 2023 was the first term year for regional/local authorities, following the elections in November 2022. In keeping with past political cycles, regional/local government investment declined 5.3% in 2023, and has risen 57.7% in Q1- 2024. As a result of both national government enthusiasm and regional/local government spending normalization, public sector investment is turning into a major driver of domestic demand in 2024 (chart 2).

4. A much smaller, but still feisty, additional method to undertake public sector investment projects, is what is known here as Obras por Impuestos (OxI), or Works for Taxes. This is a format in which the private sector may execute selected investment projects of public interest, and then write the investments off as tax deductions. In 2024 OxI investment in the year-to-May stands at USD 420mn, which annualizes to USD 1 bn. This would be the highest potential figure since 2017, if the rate continues throughout the year (chart 3).

All these factors are positive, but they are also largely incipient. The dimension of these factors together is not quite enough for us to modify our growth forecasts... yet. But, this is mainly because it is early days, and it's best to allow for a bit more time to elapse so as to have a clear view of potential impact. Furthermore, much of the impact may be slow in coming, as many of the projects have a long maturity period. Having said this, however, we now see significant upside to our forecasts of 2.7% GDP growth in 2024 and 2.5% in 2025.

One of our greatest concerns during the 2021–2022 Pedro Castillo regime was the tremendous deterioration in public administration. The Castillo government was, perhaps, part of an ongoing downtrend in public administration since 2018 (no doubt, linked to the large turnover in authorities, including six presidents, some forty cabinets, and three congresses in the six years from 2018 to 2023). So it's refreshing to see signs that public administration is returning to something closer to normality.

—Guillermo Arbe

#### Chart 2

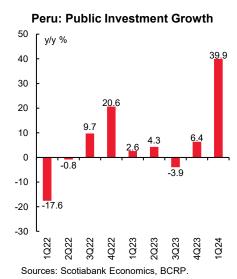
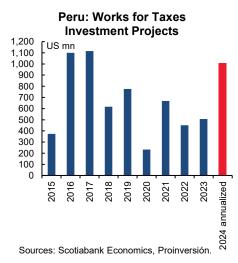


Chart 3



Global Economics



June 13, 2024

This report has been prepared by Scotiabank Economics as a resource for the clients of Scotiabank. Opinions, estimates and projections contained herein are our own as of the date hereof and are subject to change without notice. The information and opinions contained herein have been compiled or arrived at from sources believed reliable but no representation or warranty, express or implied, is made as to their accuracy or completeness. Neither Scotiabank nor any of its officers, directors, partners, employees or affiliates accepts any liability whatsoever for any direct or consequential loss arising from any use of this report or its contents.

These reports are provided to you for informational purposes only. This report is not, and is not constructed as, an offer to sell or solicitation of any offer to buy any financial instrument, nor shall this report be construed as an opinion as to whether you should enter into any swap or trading strategy involving a swap or any other transaction. The information contained in this report is not intended to be, and does not constitute, a recommendation of a swap or trading strategy involving a swap within the meaning of U.S. Commodity Futures Trading Commission Regulation 23.434 and Appendix A thereto. This material is not intended to be individually tailored to your needs or characteristics and should not be viewed as a "call to action" or suggestion that you enter into a swap or trading strategy involving a swap or any other transaction. Scotiabank may engage in transactions in a manner inconsistent with the views discussed this report and may have positions, or be in the process of acquiring or disposing of positions, referred to in this report.

Scotiabank, its affiliates and any of their respective officers, directors and employees may from time to time take positions in currencies, act as managers, co-managers or underwriters of a public offering or act as principals or agents, deal in, own or act as market makers or advisors, brokers or commercial and/or investment bankers in relation to securities or related derivatives. As a result of these actions, Scotiabank may receive remuneration. All Scotiabank products and services are subject to the terms of applicable agreements and local regulations. Officers, directors and employees of Scotiabank and its affiliates may serve as directors of corporations.

Any securities discussed in this report may not be suitable for all investors. Scotiabank recommends that investors independently evaluate any issuer and security discussed in this report, and consult with any advisors they deem necessary prior to making any investment.

This report and all information, opinions and conclusions contained in it are protected by copyright. This information may not be reproduced without the prior express written consent of Scotiabank.

™ Trademark of The Bank of Nova Scotia. Used under license, where applicable.

Scotiabank, together with "Global Banking and Markets", is a marketing name for the global corporate and investment banking and capital markets businesses of The Bank of Nova Scotia and certain of its affiliates in the countries where they operate, including; Scotiabank Europe plc; Scotiabank (Ireland) Designated Activity Company; Scotiabank Inverlat S.A., Institución de Banca Múltiple, Grupo Financiero Scotiabank Inverlat, Scotia Inverlat Derivados S.A. de C.V. – all members of the Scotiabank group and authorized users of the Scotiabank mark. The Bank of Nova Scotia is incorporated in Canada with limited liability and is authorised and regulated by the Office of the Superintendent of Financial Institutions Canada. The Bank of Nova Scotia is authorized by the UK Prudential Regulation Authority and is subject to regulation by the UK Financial Conduct Authority and limited regulation by the UK Prudential Regulation Authority. Details about the extent of The Bank of Nova Scotia's regulation by the UK Prudential Regulation Authority and regulated by the UK Financial Conduct Authority and Regulation Authority.

Scotiabank Inverlat, S.A., Scotia Inverlat Casa de Bolsa, S.A. de C.V., Grupo Financiero Scotiabank Inverlat, and Scotia Inverlat Derivados, S.A. de C.V., are each authorized and regulated by the Mexican financial authorities.

Not all products and services are offered in all jurisdictions. Services described are available in jurisdictions where permitted by law.

Global Economics 3